

## COST MODEL TRANSPORT-LED DEVELOPMENT

Building on top of and around transport hubs such as rail and bus stations can create much needed new homes in ideally connected locations, but the viability of such transport-oriented developments depends on complex factors. **Mike Pauley** and **Barry Nugent** at **Aecom** evaluate the cost considerations

### 01 / INTRODUCTION

Given the UK housing shortage and limited space to build on in our towns and major cities, building on top of and around our bus, train and metro station transport hubs offers an opportunity to increase housing supply at the same time as triggering wider urban regeneration and creating jobs in well-connected areas. But there are a number of planning, engineering and construction complexities that come with transport-oriented developments, and these can affect project programme, costs and therefore viability.

Continued investment in UK rail networks is providing significant improvements to the infrastructure itself, but it can also act as a

catalyst for wider urban regeneration – think Grand Central in Birmingham and King’s Cross in London, one of the largest regeneration schemes in Europe.

Plans for major new infrastructure such as Crossrail 2, for example, include large elements of transport-oriented development (TOD) to show the wider value the proposed rail route will create. Design studies, research and analysis carried out by Aecom suggest delivery of the line could trigger the development of 215,000 homes, leading to thousands of jobs and contributing significantly to the strategic regeneration of London and the South-east.

Through thoughtful TOD, stations can

become destinations in themselves — places where people go not only to travel but also to shop, meet friends, work and live, creating a significant uplift in land value. It’s become a neat equation that if an area becomes a place people want to visit, and is well connected, the value of the land increases.

By understanding all the design issues surrounding TOD, producing low-cost high-value solutions and costing the project accurately, it is possible to release large amounts of land for development in cities across the UK. The biggest challenge in TOD schemes is the costing of “abnormal” items, as they are site-specific and often complex.

### 02 / KEY FACTORS

#### A perfect balance

From the start of a TOD project through to completion, a range of specialists are needed from architects and engineers to cost professionals, project managers and real estate experts – those who understand the planning context, the nature of the infrastructure and the potential impact of the infrastructure on the development.

Ultimately, successful TOD delivery depends on balancing commercial viability with safety issues and the constraints of working adjacent to a live railway: understanding both the developer and the infrastructure operator is critical. Generally, transport services have to be maintained throughout construction, which means figuring out how to build something new on an existing piece of infrastructure that potentially has tens of thousands of people passing through it each day.

#### Harmonious design

It is imperative that oversite development does not denigrate or

diminish the functionality of a station. This requires a depth of knowledge around what makes a commercial development viable, and how a station works. The two will ultimately add cost to each other, but there is a point that can be reached, where the total cost of the station and the oversite are the lowest they can be with the highest-value outcome. Otherwise, you could end up with a cheap-to-build office or housing solution and a station that bears the brunt of the cost, or a station that has to make so many compromises that it no longer provides the public with the facilities and ease of access that form its prime reason for being there.

#### Planning constraints

It is vital that town planning is considered at an early stage: planning policy can restrict the development, impacting on cost and viability – for example, if the site is located within an area that does not permit tall buildings or that sits within a protected view corridor. An early due diligence planning assessment could prevent

any work being aborted down the line. Where development is considered a possibility, the proposals will need to be brought forward in accordance with planning policy.

Environmental issues must also be considered, such as air quality, noise, ground contamination, flooding or surface water drainage, heritage or archaeology, and daylight. If adverse impacts are predicted, mitigation measures will be required to reduce the impacts to an acceptable level. These measures can be costly, depending on the degree of mitigation required – which can be anything from full land remediation through to archaeological excavations. In some cases, mitigation may not be possible and redesign will be required, which could have implications for the development capacity of the site and for the project’s overall cost and viability model.

Issues relating to requirements for social and community infrastructure can also arise. Depending on the site location, the development will need to pay a community infrastructure levy and enter into a section

106 agreement to mitigate the development’s impacts on existing infrastructure within the area, for example, by providing funding towards a new secondary school.

#### ‘Abnormals’ and viability

Building on top of (oversite development, or OSD) or next to (adjacent site development, or ASD) live transport infrastructure in dense urban environments is complex and involves added engineering and construction “abnormals” – unusual, site-specific features – that would not be found in typical built environment projects. These can affect design, construction and operational complexity, speed to market and viability.

However, developing above and around stations has become more viable as land values have increased in the face of a shortage of affordable housing across the UK and limited space to build on in major cities where demand to live and work is high. TOD is now able to pay for itself, particularly when using the latest advances in engineering and construction, or by



*The Long & Waterson apartments in Long Street, in east London's Shoreditch, were developed from disused warehouses on land beside the overground train line near Hoxton station*

designing out and mitigating the issues early on in the design stages.

But TOD is not just about tapping into opportunities in cities. Opportunities exist in rural locations up and down the country too, where local stations are often surrounded by derelict buildings which can be converted into thriving community hubs, helping tackle the housing shortage. Perhaps just as importantly, TOD can be viable along major new transport infrastructure routes, including the proposed Northern Powerhouse Rail (HS3) connecting Liverpool to Hull and East West Rail connecting East Anglia with central, southern and western England.

### Land contamination

If the land that is to be developed is adjacent to a railway, it is more likely than not to have some form of contamination, perhaps oil or asbestos. It is when you start disturbing the land to build on it that problems arise. Any remediation required will have consequences for project time and costs.

### Deck to build over

A deck is the construction that separates OSD from the operational railway beneath: it is the major difference between OSD and other developments. Decks can be temporary or permanent structures and a temporary deck may be needed to construct the permanent deck. Decks also perform the function of transferring loads.

Building a deck is intrinsically difficult because it requires building around or through existing buildings. Building the deck above a live station brings added logistical and safety challenges around the movement of people in and out of the station and surrounding area while works are carried out.

A transfer deck built over existing rail lines must of course be sufficiently robust to support the proposed buildings above. The transfer structure may need to be incorporated over a number of storeys. This transfer zone needs to be co-ordinated to allow for lift pits and other service zones that cannot penetrate below the

transfer slab. To make the transfer structure design economical it is important to identify, where possible, zones between the rail lines where piled substructure can be installed to provide support and to reduce the transfer spans.

Decks are not all bad news: a deck provides the OSD with a robust and well-designed platform to build on that is free of the risks associated with ground conditions.

### Active vibration solutions

Isolating vibrations caused by transport infrastructure is a big issue: vibrations can travel into the soil beneath and up through the foundations and structure of buildings above and nearby, which can lead to cosmetic or structural damage as well as being a nuisance to people's working and home lives.

Numerous methods can be used to isolate the vibrations, such as sprung or synthetic bearings. The way the building is stacked can be used to mitigate the impact, typically having less sensitive uses such as stores,

plantrooms and retail at the lower levels and residential in the upper levels where the vibration has been dissipated. It is about determining which solution is the right fit for each building and development type.

### Building core options

Core considerations are particularly relevant for buildings proposed over assets where they are either situated on a transfer deck or else bearing on the structure provided by the asset below. The nature of the asset will have a large influence on what can be built overhead, with loadings and spans the key criteria. The restrictions are likely to favour different building classifications – for example, the larger spans of an office building may be more efficient to construct in comparison with a residential building. Whether the core is constructed from concrete or steel will have a large bearing on the building weight and consequently the number of storeys that can be accommodated. It should be noted that modular construction works well for OSD. »



### » Logistics and the public

Noise, vibrations and road closures caused by TODs can be disruptive to local residents and businesses. Moving plant and equipment to and from site must be well co-ordinated and planned. Informing local residents, businesses and those who use the transport system about the works and engaging with them early on and throughout a project is crucial. This requires a well thought-out public engagement strategy to ensure the development meets the needs of the community as much as possible and address any concerns early on to avoid potential project delays. This includes telling passengers well in advance of any track closures or delays.

### Infrastructure modification

It is likely that infrastructure such as local roads and footpaths or other structures will need to be modified or demolished. Demolition is deemed to be inherently dangerous, so the requirement to keep a station open

during OSD construction is an added complexity. Stringent health and safety plans and procedures are paramount to ensuring the public and station staff can use the area and local facilities safely. The local utility providers will need to be involved well in advance of any construction to ensure that electricity, gas, water, sewage and telephone provision are maintained throughout the station and to the local community. Any diversions need to be planned well in advance, as do any network reinforcements.

### Long-term maintenance

If a TOD is built above an operational station, the design needs to factor in how the building will be safely and effectively maintained while the station is in use: if you build over a rail depot and have services pipework, ducting or cables suspended above the rail tracks, how are these going to be maintained? In many instances it is not possible to include pits or any other penetrations below the deck to

the transport asset, and this can have an effect on the vertical transportation of services through the building. Everyday maintenance of the OSD such as window cleaning, as well as longer-term maintenance such as painting or component replacement, must take into account the existence of a live station below.

Maintaining the usability of a station and its surrounding area during construction is also crucial. Factoring in how people will move safely and efficiently into, out of and around the station during everyday operation and during an emergency is imperative. Well thought-out plans need to be developed and put in place with the local emergency services and station staff. Site staff need to be fully aware of the plans and how to deal with any change or emergency that may arise.

### A new funding model?

In Hong Kong, the Mass Transit Railway (MTR) self-funds its rail operations, maintenance and

upgrades through its unique "rail plus property" (R + P) business model, whereby the government allows it to develop stations and land along its new rail routes. MTR then pays the government a premium based on the price of the land before the rail infrastructure is built.

MTR builds properties and creates new, well-connected neighbourhoods in partnership with developers, bringing in revenue that pays for its operations, maintenance and extensions, eliminating all taxpayer funding.

McKinsey & Co reports that buildings sit above about half of the system's 87 stations and that the model has become a critical part of Hong Kong's approach to urban development, with planners and government agencies seeking to make every new railway line or extension into a corridor where well-planned, high-quality communities can flourish. Could we see UK rail operators adopting a similar model in the future?

## 03 / USE OF OFFSITE MANUFACTURE TO BUILD ON SAFEGUARDED LAND

**Rail infrastructure land can be safeguarded from development: it cannot be sold or have permanent buildings built on top of it in case it is needed for future rail operations. With a number of such sites across the UK, and spare land for new homes at a premium, one solution is to use temporary, demountable accommodation, such as offsite manufactured modular housing.**

**This can create opportunities for local authorities, combined authorities and transport operators to come together through an agreement wherein rail operators lease out the land, the local authority remediates it to make it safe for human occupation, and local authorities contribute to or pay for the modular accommodation. The accommodation**

**can remain on site until it is no longer needed and then be taken down and relocated elsewhere within or outside of the borough.**

**This approach could see transport operators collaborating with local authorities to not only help meet the national housing shortage but also to help close the national infrastructure funding gap.**

*Hong Kong's mass transit rail system features oversite development above about half of its 87 stations, including Tai Wai station*





Five floors of offices were created above Farringdon station

## 04 / CASE STUDY: FARRINGDON STATION, LONDON

When the Elizabeth line opens in 2018, Farringdon station will be one of the busiest in the UK, connecting the line with Thameslink and the London Underground - the only station where passengers can access all three networks and some of London's airports.

Farringdon includes two platform tunnels, each more than 240m long, that link with the station's two new ticket halls: the West Ticket Hall, which connects with the new Thameslink and District and Circle line station entrance, and the East Ticket Hall, which sits adjacent to Barbican London Underground station. Both have been designed to allow future OSD.

As framework design consultant for the whole station, including both ticket halls, Aecom pulled apart and value engineered the inherited scheme to make the complex simple, before taking it forward through detailed design to issue of construction information and handover of the finished station. This approach provided equality of routing of disabled passengers, as well as improving buildability and OSD viability.

Located opposite the historic Smithfield Market, the East Ticket Hall OSD, where Aecom provided structural and MEP services, includes ground-floor retail spaces and a large reception for five floors of offices above, which comprise 120,000ft<sup>2</sup> of virtually column-free space around a central core. The development will create a well-proportioned backdrop to the

listed Smithfield Market located close by.

As the site is bound by three conservation areas, to the west, east and north, and located among several listed buildings, a number of potential OSD schemes were assessed from a townscape point of view. The appropriateness of the shape, form and height of each development were analysed using a series of computer-generated views. Studies were also conducted to determine how low the height of the OSD could be pushed while still achieving the maximum lettable area.

Huge fans are required in Farringdon station to passively address the "piston effect" on air pressure from trains, and to actively remove smoke in the event of a fire. Turning the fans from a horizontal orientation to a vertical one reduced the amount of construction required for the station, increased the OSD's net lettable area and simplified the structure supporting the OSD.

A waterproofed crash deck, which forms the roof of the station, also acts to separate Farringdon station from the OSD so that it can continue to operate without interruption while the offices are constructed - and potentially also when they are demolished and rebuilt in the future. The offices above are likely to have a shorter life than the station: Farringdon station has a 125-year design life, but offices have been known to be demolished and rebuilt after about 25 years.

## 05 / TAX INCENTIVES

The nature of TOD can give rise to some valuable tax reliefs associated with its design and development.

Where "abnormal" factors include tackling on-site contamination, land remediation relief (LRR) can provide a deduction of 150% to UK companies for qualifying expenditure, subject to satisfying certain criteria. Loss-making companies can surrender the relief for a payable credit, currently 16% of the 150% LRR. LRR is also available for tackling items including asbestos and Japanese knotweed, the latter being a common problem with rail infrastructure.

Specific relief around research and development (R&D) associated with design is also available. Overcoming site-specific issues such as construction over running rail lines and vibration will often require bespoke solutions not readily resolved by off-the-shelf designs. Capturing staff costs associated with any innovation developed can generate a 230% deduction for eligible costs for small and medium-sized enterprises or a 12% "above the line" research and development expenditure credit (RDEC) for large companies.

Finally, any commercial elements of the development may generate additional relief through capital allowances for eligible plant and machinery assets. Where energy or water-saving technologies are incorporated (from approved lists or criteria), enhanced capital allowances (ECA) provide 100% relief for qualifying expenditure, or a payable credit for loss-making companies. »



## » 06 / ABOUT THE COST MODEL

A cost model has been prepared based on a 12,000m<sup>2</sup> gross internal floor area (GIFA) commercial office building (shell, core and category A fit-out) as the over-site development. The location is central London and the cost base date is Q4 2016 updated to Q2 2018 prices.

An indicative range of abnormal costs related to the transfer deck and station related temporary works to facilitate the OSD have also been set out. This excludes the costs of any station remodelling, fit-out, new equipment or rail upgrades.

An alternative to commercial offices could be

residential units based in lightweight modular construction to mitigate the cost and programme implications of OSD. Typical modular residential units cost could range from £2,500/m<sup>2</sup> to £3,500/m<sup>2</sup> depending on factors such as location, access, facade upgrades and fit-out finish.

## 07 / COST MODEL

	Total (£)	£/m <sup>2</sup>	%		Total (£)	£/m <sup>2</sup>	%
<b>SHELL AND CORE</b>				panels, laminated/veneered cubicles, vanity unit, fittings, with lockers etc to ground floor changing room	638,442	53.20	2.18
<b>Superstructure</b>				<b>Fittings, furnishings and equipment</b>			
<b>Structural steel frame</b>				General fittings, furnishings and equipment; reception desk, signage, fitting out management areas	229,413	19.12	0.78
Including braced steel-framed core, 90-minute fire protection with factory applied intumescent paint; columns on anti vibration mounts	3,423,020	285.25	11.70	<b>Services</b>			
<b>Upper floors</b>				Sanitary appliances	139,643	11.64	0.48
140mm-thick composite slab with lightweight concrete and 1.2mm Holorib metal decking, glass floor to lift lobby, acoustic insulation to horizontal station surfaces	1,559,822	129.99	5.33	Disposal installations	234,323	19.53	0.80
<b>Roof structure</b>				Water installations	235,967	19.66	0.81
140mm-thick composite slab, single-ply membrane waterproofing, insulation, precast concrete paving (54%), brown roof (46%), lightweight composite roof cladding and louvres to rooftop plantroom	979,367	81.61	3.35	Heat source	90,612	7.55	0.31
<b>Stairs and ramps</b>				Space heating and air conditioning	1,319,816	109.98	4.51
Folded steel stairs	346,069	28.84	1.18	Ventilation systems	322,455	26.87	1.10
<b>External walls</b>				Electrical installations	1,161,681	96.81	3.9
Frameless double-glazed facade to ground floor entrance and retail; primary facade unitised double-glazed units with solar shading; louvred walls to plantrooms; revolving doors to entrance; tracked BMU to roof	7,267,290	605.61	24.84	Gas and other fuel installations	32,496	£2.71	0.11
<b>Internal walls and partitions</b>				Lift and conveyor installations	874,878	72.91	2.99
Blockwork walls to ground; drylined partitions to upper floors	427,228	35.60	1.46	Fire and lightning protection	368,250	30.69	1.26
<b>Internal doors</b>				Communication, security and control systems	425,151	£35.43	1.45
Metal doors to ground, timber doors to upper floors, glazed doors to lift lobbies	238,134	19.84	0.81	Specialist installations	287,185	£23.93	0.98
<b>Internal finishes</b>				Builders' work in connection with services	274,619	£22.88	0.9
<b>Wall finishes</b>				<b>Works to existing buildings</b>			
Back-painted glass to lift lobbies, painted plasterboard generally	344,010	28.67	1.18	Enabling works associated with station structure	57,421	4.79	0.20
<b>Floor finishes</b>				<b>External works</b>			
Stone floor to ground floor reception and lift lobby; porcelain tiles to circulation areas; rubber flooring to stairs and painted finish to stores and plantrooms	302,478	25.21	1.03	External works; replacement paving at over-site development ground level	92,632	7.72	0.32
<b>Ceiling finishes</b>				External services; incoming utilities	928,925	77.41	3.17
Feature plasterboard ceiling to reception, painted plasterboard to circulation areas; painted concrete soffit to back of house and plantrooms	133,070	11.09	0.45	<b>Subtotal</b>	<b>22,734,397</b>	<b>1,894.53</b>	<b>78</b>
<b>WC fit-out</b>				<b>Main contractor's preliminaries, overheads and profit, and design risk and contingency</b>			
Tiled floors on raised floor, laminated wall panelling (IPS) and mirrors, plasterboard ceilings with access				Main contractor's preliminaries	3,637,503	303.13	12.43
				Design risk and contingency	1,568,673	130.72	5.36
				Main contractor overheads and profit	1,318,595	109.88	4.51
				<b>Total shell and core cost</b>	<b>29,259,169</b>	<b>2,438.26</b>	<b>100</b>
				<b>CAT A FIT-OUT COST BREAKDOWN</b>			
				<b>Wall finishes</b>			
				Column encasement with painted finish	46,218	3.85	1.02
				<b>Floor finishes</b>			
				Raised access floor (carpet tiles to raised floor excluded)	378,767	31.56	8.37
				<b>Ceiling finishes</b>			
				Suspended metal tile ceiling with plasterboard margins	568,895	47.41	12.57



Derwent's Soho Place scheme at Tottenham Court Road station, designed by AHMM, will feature a 350-seat theatre as well as several storeys of offices and ground-floor retail

DERWENT LONDON

	Total (£)	£/m <sup>2</sup>	%
<b>Space heating and air treatment</b>			
Four-pipe fan coil air-conditioning	1,301,126	108.43	28.74
<b>Electrical installations</b>			
Tenant distribution boards; lighting and luminaires to office including lighting control; emergency lighting; power to mechanical (FCUs); floor boxes (one per 1.0m <sup>2</sup> ); earthing and bonding; testing and commissioning	827,462	68.96	18.28
<b>Protective installations</b>			
Sprinklers installation	194,197	16.18	4.29
<b>Communications installation</b>			
Analogue addressable fire alarm and detection system, BS 5839 L1, including FP200 cabling, containment and interface with landlord system; public address system, distribution and sounders	145,649	12.14	3.22
<b>Special installations</b>			
Building management system	174,778	14.56	3.86
<b>Builder's work in connection with services</b>			
Forming holes, chases etc; allow 3%	79,296	6.61	1.75
<b>Preliminaries and contingencies</b>	<b>810,569</b>	<b>67.55</b>	<b>17.91</b>
Main contractor's preliminaries	595,000		
Design risk and contingency	256,785		
Main contractor's overheads and profit	215,569		
<b>Total fit-out construction cost</b>	<b>4,526,957</b>	<b>377.25</b>	<b>100.00</b>

**ABNORMALS COST RANGE**

Abnormal costs will vary significantly depending on the site/ station conditions; items below are not exhaustive and are only indicative of the potential costs to be considered

**Station-related works/transfer deck**

Station specific surveys	100,000 -200,000
Temporary works design approvals etc	150,000-250,000
Cost of possessions (depending on number and duration)	250,000-500,000
Crash decks and protection	750,000-1,250,000
Monitoring/reporting	200,000-300,000
Piled foundations and structures to support transfer deck	1,000,000-2,000,000
Reinforced concrete deck structure over station/rail lines (3000m <sup>2</sup> ); including column structures, retaining walls; anti-vibration pads etc	10,500,000-15,000,000

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