

Building type	Typical qualifying works	Cost (£ per ft <sup>2</sup> )	Sufficient to improve to	
			E	D
Naturally ventilated office (A-C)	New 90% efficient boiler	<£1.00	Yes	Yes
Air conditioned offices (A-D)	Few		No	No
Retail warehouse (A)	New T5 lighting and controls	~£4.50	Yes	Yes
Retail warehouse (B)	New T5 lighting, controls, boiler and power factor correction	~£6.20	Yes	Yes
High street shop	New lighting	~£9.00	Yes	Yes
Industrial unit (A)	Some new roof insulation	£2.00	Yes	Yes
Industrial unit (B)	New T8 lighting, power factor correction, variable speed pumps new gas heating and insulation	£9.00	Yes	Yes
Industrial unit (C-D)	Power factor correction, variable speed pumps new gas heating and insulation	~£5.50	Yes	Yes