

TOP 100 FEE EARNERS



Rank		Practice	UK fee income £m		Worldwide fee income £m	
2009	2010		2008/09	2009/10	2008/09	2009/10
1	1	Atkins	1,062	998	1,487	1,388
4	2	Mott MacDonald	375	350	1,016	1,000
5	3	Arup Group [†]	373	330	889	874
6	4	Capita Symonds	281	271	284	273
7	5	WSP Group	275	255	755	723
18	6	Parsons Brinckerhoff [‡]	170	244	1,209	1,380
12	7	Mace	210	227	254	257
11	8	Halcrow Group [§]	231	225	468	508
8=	9	Scott Wilson Group [¶]	248	210	360	340
10	10	CB Richard Ellis [¶]	na	190	na	na
13	11	Davis Langdon	208	190	270	322
14	12	EC Harris [†]	183	185	306	294
15	13	Turner & Townsend	166	135	245	217
16	14	Foster + Partners	152	134	154	134
-	15	GVA Grimley	137	111	137	111
19	16	Faithful + Gould (part of Atkins)	108	109	178	195
22	17	Drivers Jonas Deloitte	92	91	95	93
20	18	BDP	99	85	122	104
21	19	Grontmij	96	83	670	712
30	20	NPS Property Consultants	64	77	64	77
24	21	Buro Happold	88	71	127	109
27	22	Arcadis UK [¶]	82	66	1,740	1,786
29	23	Franklin & Andrews	67	65	90	94
26	24	Gleeds [¶]	81	65	113	85
23	25	Waterman Group [‡]	83	56	122	85
28	26	URS [¶]	68	55	10.1bn	9.2bn
31	27	Cyril Sweett	59	50	79	76
-	28	Aedas	36	42	179	151
-	29	Hoare Lea & Partners [¶]	51	38	52	44
-	30	Kohn Pedersen Fox Associates	45	38	103	81
32	31	Pell Frischmann ¹⁰	40	36	50	50
39	32	RMJM	25	36	100	122
38	33	TPS	33	31	33	31
37	34	WA Fairhurst & Partners	36	31	37	31
-	35	Urban Vision	37	30	37	30
-	36=	Archial Group	na	29	na	34
35	36=	Bovis Lend Lease Consulting	37	29	37	29
41	36=	Hill International	28	29	223	282
33	39	Gifford	42	29	50	34
42	40	Barton Willmore	32	28	33	30
42	41	Ramboll UK	37	27	43	35
40	42	Currie & Brown Group	30	26	68	74
43	43	Ridge & Partners [¶]	25	23	26	25
-	44	Pick Everard	25	23	na	na
45	45	Cundall ¹¹	24	22	32	28
49	46	Hurleypalmerflatt	22	20	25	22
34	47	Broadway Malyan [¶]	33	20	44	27
51	48	PRP Architects	20	20	20	20
-	49	tp bennett	20	18	20	19
55	50	PM Group/Devereux Architects	18	17	152	141

NOTES AND METHODOLOGY

Corporate changes since mid 2009

Barker Associates purchased a small architect practice.

BDP opened new offices in India and UAE.

BFLS The practice was restructured after the retirement of its founder.

Capita Symonds acquired engineering consultant Multitech in November 2009, healthcare consultant Inventures in January 2010 and NB Real Estate in February 2010.

Clancy Consulting In July 2010, Clancy acquired Scottish engineering consultancy Hodgins Smith Partnership.

Currie & Brown The decrease in worldwide staff in 2010 relates to the sale of an Australian business.

Davis Langdon merged with DEGW in July 2009 and was bought by Aecom in August.

Hill International Worldwide staff figures increased due to Hill International acquiring divisions in 2009 and 2010.

Kohn Pedersen Fox Associates There was a failed management buyout in 2009.

Monson Engineering Total number of chargeable hours decreased owing to part time staff and leavers.

Mott MacDonald These figures include Franklin + Andrews.

Nightingale Associates was acquired by IBI after its financial year end.

Parsons Brinckerhoff was acquired by Balfour Beatty in October last year.

PH Warr is opening an office in Libya.

Purcell Miller Tritton formed a subsidiary limited company in Hong Kong.

Robinson Low Francis launched an office and company in Malta; acquired a team of structural engineers in the power sector; and launched a management consultancy division.

Scott Wilson Group Global recession has led to reduced workloads in the UK.

Stephen George & Partners changed its accounting year and converted to an LLP.

Stride Treglown acquired a small Manchester practice.

tp bennett merged with Engle in January 2010.

Turner & Townsend merged with Cm2r (Canada).

Ward Williams Associates has opened an office in Saudi Arabia and increased its board to cope with the expansion.

Rank	Practice	UK fee income £m		Worldwide fee income £m		
		2008/09	2009/10	2008/09	2009/10	
		2009	2010			
46	51	Nightingale Associates	23	17	23	18
61	52	Frankham Consultancy Group	16	17	16	17
-	53	Edward Symmons	15	16	15	17
50	54	Sheppard Robson	21	16	22	17
57	55	Stride Treglown	17	16	17	16
-	56	Riley Consulting	15	15	15	15
62	57	HLM Architects	16	15	16	15
59	58=	Northcroft ⁹	17	14	22	23
48	58=	Hilson Moran	22	14	27	19
60	58=	Troup Bywaters & Anders	16	14	16	14
56	61	Opus International Consultants ²	19	14	121	124
71	62	Hulley & Kirkwood Consulting Engineers	13	13	13	13
-	63	Watts Group	18	13	22	16
70	64	Curtins Consulting ¹	12	13	12	13
69	65	Pascall & Watson Architects	12	12	18	17
-	66	BFLS	10	11	12	13
-	67	Purcell Miller Tritton	12	11	12	12
63	68	Clarke Bond Group	15	11	16	13
86	69	Malcolm Hollis ⁴	10	10	10	10
94	70	Sense Cost Consultancy	9	10	9	10
-	71	Allford Hall Monaghan Morris ¹²	9	9	9	9
58	72	RTKL UK	17	9	133	132
97	73	National Design Consultancy	8	9	8	9
77	74	Baily Garner	11	9	11	9
-	75	Robinson Low Francis (RLF)	12	9	12	9
75	76	Hunters ⁵	12	9	12	9
64=	77	Chapman Taylor	13	9	39	19
-	78	EPR Architects	10	8	10	8
89	79	Alan Baxter & Associates ¹³	9	8	9	8
54	80=	Bond Bryan Architects	8	8	8	8
-	80=	Make	7	8	10	12
-	80=	Pellings ¹	8	8	8	8
-	80=	Price & Myers ¹	11	8	11	8
82	80=	MDA Consulting	10	8	11	9
89	85	Feilden Clegg Bradley Studios	9	8	9	8
85	86	Campbell Reith Hill	10	8	10	8
87	87	AA Projects ¹⁰	9	8	9	8
-	88	Hawkins\Brown ¹³	9	8	9	8
79	89	Synergy Construction & Property	10	8	10	8
78	90	Swanke Hayden Connell Architects	12	8	25	19
98	91	Baqus Group ⁷	8	7	8	7
93	92	Lewis & Hickey	9	7	9	8
-	93	Edmond Shipway	na	7	na	7
-	94	Clancy Consulting	8	7	8	7
96	95	Max Fordham ¹	8	7	9	7
-	96	John Rowan & Partners	5	7	5	7
-	97	Rex Procter & Partners	7	7	7	7
-	98	ADP ¹⁴	6	7	6	7
-	99	Walsh Group	6	7	6	7
-	100	Anshen & Allen ¹⁵	7	7	51	40

NOTES AND METHODOLOGY

Notes

- 1 Estimated
- 2 Year end October 2009
- 3 Year end 2009 (draft accounts)
- 4 Year end April 2010
- 5 Year end December 2009
- 6 Worldwide fee income given in euros
- 7 Year end June 2010 (estimated)
- 8 Worldwide fee income given in dollars
- 9 Year end April 2010
- 10 Year end March 2009
- 11 Year end July 2010
- 12 Year end March 2010 (eight months expanded pro-rata to 12 months)
- 13 Year end May 2010
- 14 Year end September 2009
- 15 Year end December 2010 (unaudited)

Methodology

More than 500 firms were contacted for this year's Building consultants survey. They were sent a form asking for details on the number of chartered staff, non-chartered and technical staff, and domestic and worldwide fee incomes. Practices were also asked questions relating to: staff recruitment, wage patterns, margins, areas of work and work expectations. Apart from fee incomes per employee, and growth data, all data in the attached tables is taken directly from firms' replies.

The survey does not claim to list all the top consultants, as it relies on firms completing and returning the annual survey form. For a variety of reasons firms sometimes decide not to take part, and this year a larger number of firms than normal decided not to.

Firms having any questions about the survey, or wishing to be included in the 2010 survey, should contact **Martin Hewes** at **Hewes & Associates: www.hewes-associates.com**, where additional historical data relating to the past 10 years of surveys can also be found.