

AVERAGE PAY AMONG CONTRACTORS

	CENTRAL LONDON	NORTH HOME COUNTIES	SOUTH HOME COUNTIES	SOUTH-WEST	WALES	WEST MIDLANDS
HEALTH AND SAFETY						
CMIOSH*, 10 years' experience	50,000	50,000	44,000	45,000	40,000	44,000
Graduate of the IOSH, five years' experience	42,000	42,000	39,000	38,000	33,000	36,000
Tech IOSH membership, five years' experience	36,000	36,000	35,000	35,000	26,000	35,000
SITE AGENT/FOREMAN						
Site agent (C&G trades, 15 years' experience)	43,000	40,000	38,000	35,000	35,000	38,000
Site agent (BSc, seven years' experience)	40,000	38,000	40,000	38,000	33,000	38,000
Sub agent (HND building/civil, three years' experience)	32,000	29,000	30,000	33,000	28,000	32,000
General foreman (20 years' experience)	37,500	32,000	32,000	32,000	30,000	28,000
Finishing foreman (trades, five years' experience)	35,000	29,000	35,000	30,000	28,000	28,000
QS						
Senior QS (MRICS, seven years' experience)	60,000	49,000	45,000	45,000	42,000	38,000
Contract QS (BSc/HND/MRICS, two years' experience)	42,000	39,000	36,000	35,000	35,000	35,000
Assistant QS (HND, one-to-three years' experience)	32,000	27,000	26,000	24,000	25,000	26,000
PLANNER						
Senior planner (15 years' experience, CIOB)	56,000	52,000	45,000	45,000	42,000	45,000
Planner (BSc/CIOB, five years' experience)	43,000	41,000	40,000	36,000	35,000	35,000
Assistant planner (BSc, two year's experience)	34,000	26,000	24,000	24,000	22,500	25,000
ESTIMATOR						
Senior estimator (15 years' experience)	58,000	52,000	45,000	45,000	40,000	45,000
Estimator (five years' experience)	45,000	39,000	40,000	39,000	35,000	37,000
Assistant estimator (HND/ONC, three-to-five years' experience)	32,000	32,000	30,000	28,000	23,000	28,000
ENGINEER						
Senior engineer (15 years' experience)	50,000	44,000	40,000	42,000	40,000	35,000
Engineer (BEng, three years' experience)	32,000	32,000	29,000	35,000	29,000	34,000
Junior Engineer (BEng, one year's experience)	23,000	25,000	23,000	25,000	23,000	22,000
Chainperson (postgraduate BEng)	18,000	18,000	18,000	16,000	15,000	17,500
CONTRACT/PROJECT MANAGER						
Contract manager (MCIOB, 10 years' experience)	55,000	47,000	45,000	50,000	48,000	45,000
Project manager (BSc, chartered, five years' experience)	50,000	44,000	45,000	45,000	47,000	50,000
BUYER						
Senior buyer (15 years' experience)	45,000	44,000	42,000	38,000	38,000	45,000
Buyer (10 years' experience)	35,000	37,000	33,000	32,000	29,000	32,000
Assistant buyer (HND/ONC, two years' experience)	28,000	26,000	23,000	23,000	22,500	22,500

* Chartered member of the Institute of Health and Safety

EAST MIDLANDS	EAST ANGLIA	NORTH-WEST	YORKSHIRE	NORTH-EAST	SCOTLAND	NORTHERN IRELAND	2007 NATIONAL AVERAGE	NATIONAL AVERAGE	12-MONTH CHANGE
42,000	41,000	45,000	40,000	40,000	43,000	40,000	42,462	43,385	+2.2%
35,000	33,000	38,000	35,000	35,000	34,000	35,000	37,000	36,538	-1.3%
34,000	30,000	33,000	30,000	30,000	32,000	32,000	32,385	32,599	+0.7%
35,000	36,500	37,000	39,000	36,000	38,000	38,000	36,538	37,577	+2.8%
32,000	36,500	37,000	36,000	35,000	35,000	36,000	35,154	36,500	+3.8%
33,000	32,000	32,000	28,000	32,000	28,000	28,000	29,615	30,473	+2.9%
33,000	32,000	30,000	30,000	30,000	30,000	30,000	30,577	31,269	+2.3%
33,000	28,000	30,000	30,000	30,000	27,000	27,000	29,538	29,967	+1.5%
42,000	46,000	45,000	45,000	42,000	40,000	40,000	43,827	44,538	+1.6%
35,000	34,000	37,000	35,000	34,000	33,000	33,000	35,769	35,615	-0.4%
27,000	28,500	26,000	26,000	25,000	24,000	25,000	25,942	26,269	+1.3%
45,000	45,000	50,000	45,000	43,000	42,000	40,000	45,231	45,769	+1.2%
35,000	35,000	38,000	38,000	38,000	35,000	35,000	35,885	37,231	+3.8%
25,000	27,000	30,000	25,000	23,000	25,000	23,000	25,712	25,654	-0.2%
45,000	46,000	47,000	42,000	40,000	40,000	38,000	44,308	44,846	+1.2%
35,000	37,000	40,000	36,000	38,000	35,000	34,000	36,462	37,692	+3.4%
27,000	28,000	30,000	28,000	30,000	22,000	25,000	26,538	27,923	+5.2%
35,000	39,000	37,000	38,000	38,000	35,000	37,000	39,385	39,231	-0.4%
28,000	30,000	32,000	32,500	32,000	27,000	28,000	29,462	30,808	+4.6%
24,000	23,000	26,000	22,000	23,000	21,000	22,000	22,654	23,231	+2.6%
18,000	15,000	21,000	18,000	15,000	15,000	17,000	16,923	17,038	+0.7%
48,000	45,000	50,000	50,000	47,000	45,000	45,000	45,404	47,692	+5%
42,000	45,000	46,000	50,000	45,000	42,000	42,000	42,385	45,615	+7.6%
35,000	44,000	42,000	30,000	40,000	37,000	37,000	40,750	39,769	-2.4%
32,000	34,000	35,000	32,000	37,000	31,500	30,000	33,115	33,038	-0.2%
20,000	20,000	25,000	23,000	24,000	22,000	22,000	22,808	23,154	+1.5%

Methodology

The Hays Construction/Building Salary Guide 2008 is based on salaries of candidates placed within the past 12 months. It is compiled over a four week period by staff at offices across the UK. Hays Construction consulted candidates and clients, and employed the specialist knowledge of its recruitment consultants

to compile this comprehensive guide. The typical salary is the average of candidates placed in the region in the past 12 months, together with current salaries given by a number of employers and employees. All figures have been rounded to the nearest £50.



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