



# TOP75 CONTRACTORS BY OPERATING MARGIN\*\*

2008	2007***	Ranking by operating margin (pre-exceptional)	%		Ranking by operating margin (pre-exceptional)	%	
1	4	Severfield-Rowen	14.2	39	-	Styles & Wood	3.4
2	1	Marshall Holdings*	13.8	40	19	RG Carter Construction*	3.4
3	5	Keller	11.2	41	-	Multiplex Construction UK/Brookfield	3.4
4	-	Watkin Jones	10.6	42	40	Leadbitter	3.1
5	-	Henry Boot	9.9	43	33	Byrne*	3.0
6	3	Apollo London*	9.4	44	-	Laing O'Rourke*	3.0
7	6	Countryside Properties	8.6	45	44	HBG UK	3.0
8	-	Esh Group*	7.8	46	43	Lorne Stewart*	2.9
9	8	Southern Electric Contracting	7.4	47	-	Briggs & Forrester	2.9
10	2	Dawn Group	7.2	48	-	Multi Construction	2.9
11	13	Rydon	7.1	49	28	Skanska Construction*	2.9
12	7	Carey Group*	7.0	50	46	Balfour Beatty*	2.9
13	-	Muir Group	6.8	51	25	Mace Group	2.8
14	11	PC Harrington*	6.3	52	-	Breheeny Group	2.7
15	16	Keepmoat	6.2	53	-	Costain	2.6
16	10	Headcrown*	5.9	54	32	Edmund Nuttall	2.6
17	-	Gratte Brothers	5.6	55	49	Miller	2.6
18	-	Imtech Technical Services	5.4	56	29	NG Bailey*	2.6
19	21	Seddon*	5.4	57	-	Barr Holdings	2.6
20	22	Shepherd Building Group*	5.3	58	20	Vinci*	2.6
21	-	Durkan Holdings*	5.3	59	-	Roger Bullivant	2.5
22	14	Biwater	5.3	60	-	Pochin	2.5
23	-	GMI Construction	5.0	61	45	Barhale Construction	2.5
24	-	Thomas Armstrong	4.8	62	48	Tolent*	2.4
25	-	Keltbray	4.6	63	-	Midas	2.2
26	15	Ogilvie*	4.3	64	-	John Sisk	2.2
27	-	John Doyle	4.2	65	-	Renew	2.1
28	38	Wates Group	4.2	66	47	Galliford Try	2.1
29	24	T Clarke	4.2	67	12	Robertson Group	2.1
30	30	May Gurney	3.9	68	-	Carillion	2.0
31	18	Interserve	3.9	69	-	Staveley Engineering Services	2.0
32	-	William Hare Group	3.8	70	-	McNicholas Construction*	2.0
33	-	Forth Holdings	3.8	71	37	Rok	1.9
34	9	Amco Corporation	3.7	72	-	Longcross Group	1.9
35	27	Bowmer & Kirkland*	3.6	73	26	Newarthill	1.8
36	23	Higgins	3.5	74	42	Ardmore Construction*	1.8
37	35	Simons*	3.5	75	-	Old House Group	1.7
38	-	Michael J Lonsdale	3.5				

## Average margins since 2000 (%)

2007	3.0
2006	2.4
2005	2.3
2004	2.1
2003	2.1
2002	1.9
2001	1.5
2000	1.5

## Notes

\* See previous note

\*\* This table ranks contractors' margins irrespective of turnover. Therefore, some are not included in the Top 75 on page 18

\*\*\* Last year, only the top 50 were ranked