

Mechanical engineers

Region	Senior mechanical contracts manager, 40, HNC			Mechanical contracts engineer, 35, HNC			Junior mechanical contracts engineer, 24, ONC		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	50,000	45,000	55,000	40,000	35,000	44,000	30,000	25,000	32,000
North Home Counties	45,000	40,000	50,000	40,000	35,000	44,000	28,000	24,000	32,000
South Home Counties	45,000	40,000	50,000	40,000	35,000	44,000	28,000	24,000	32,000
South West	34,000	33,000	38,000	32,000	30,000	34,000	20,000	18,000	25,000
Wales	33,000	31,000	35,000	31,000	29,000	33,000	20,000	18,000	23,000
West Midlands	36,000	33,000	42,000	36,000	30,000	40,000	26,000	24,000	28,000
East Midlands	36,000	30,000	43,000	35,000	30,000	38,000	25,000	21,000	28,000
East Anglia	40,000	37,000	43,000	35,000	31,000	38,000	25,000	22,000	28,000
North West	38,000	34,000	42,000	34,000	30,000	38,000	25,000	22,000	28,000
Yorkshire	38,000	35,000	40,000	32,000	30,000	36,000	22,000	19,000	25,000
North East	35,000	31,000	37,500	31,000	28,000	36,000	25,000	22,000	28,000
Scotland	35,000	30,000	40,000	31,000	27,000	34,000	25,000	20,000	27,000
Northern Ireland	34,000	30,000	36,000	29,000	25,000	30,000	22,000	19,000	24,000
National average 2006	36,692			33,038			24,000		
National average 2007	38,385			34,308			24,692		
12 month increase	4.4%			3.7%			2.8%		

Electrical engineers

Region	Senior electrical contracts manager, 40, HNC			Electrical contracts engineer, 35, HNC			Junior electrical contracts engineer, 24, ONC		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	50,000	45,000	55,000	40,000	35,000	44,000	28,000	24,000	35,000
North Home Counties	45,000	40,000	50,000	39,000	35,000	45,000	28,000	24,000	34,000
South Home Counties	45,000	40,000	50,000	40,000	35,000	44,000	27,000	24,000	34,000
South West	34,000	33,000	37,000	32,000	29,000	35,000	20,000	18,000	25,000
Wales	33,000	31,000	35,000	32,000	29,000	34,000	20,000	17,000	23,000
West Midlands	40,000	38,000	50,000	36,000	30,000	38,000	25,000	21,000	30,000
East Midlands	39,000	35,000	43,000	35,000	32,000	38,000	24,000	23,000	28,000
East Anglia	39,000	34,000	39,000	35,000	31,000	37,000	26,000	23,000	28,500
North West	38,000	35,000	44,000	35,000	30,000	39,000	26,000	24,000	30,000
Yorkshire	38,000	35,000	40,000	34,000	31,000	37,000	22,000	18,000	28,000
North East	37,000	34,000	39,000	31,500	29,500	34,500	26,000	23,000	30,000
Scotland	39,000	36,500	42,000	33,000	26,000	36,000	24,000	20,000	28,000
Northern Ireland	34,000	28,000	38,000	28,500	26,000	32,000	20,000	18,000	24,000
National average 2006	37,654			33,231			24,269		
National average 2007	39,308			34,692			24,308		
12 month increase	4.2%			4.2%			0.2%		

Consulting engineers

Region	Principal design engineer, 35, degree, chartered			Senior design engineer, 30, working for chartership			Intermediate design engineer, 26, HNC		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	48,000	42,000	52,000	42,000	38,000	44,000	32,000	28,000	36,000
North Home Counties	42,000	40,000	50,000	38,000	34,000	43,000	28,000	25,000	33,000
South Home Counties	46,000	42,000	52,000	42,000	36,000	44,000	32,000	26,000	36,000
South West	35,000	32,000	38,000	34,000	30,000	35,500	28,000	25,000	30,000
Wales	35,000	33,000	38,000	32,000	29,000	34,000	27,500	24,500	29,000
West Midlands	39,000	35,000	42,000	35,000	32,000	38,000	28,000	26,000	32,000
East Midlands	38,000	33,000	42,000	35,000	30,000	38,000	26,000	23,500	30,000
East Anglia	37,000	34,000	41,000	34,000	29,000	36,000	28,000	24,000	30,000
North West	40,000	40,000	40,000	35,000	29,000	37,500	27,500	25,000	30,000
Yorkshire	40,000	40,000	40,000	35,000	30,000	38,000	27,000	25,000	30,000
North East	38,000	38,000	38,000	33,000	28,000	35,000	26,500	26,500	26,500
Scotland	39,000	36,000	44,000	34,000	29,000	39,000	27,000	22,000	30,000
Northern Ireland	33,000	29,000	38,000	28,000	25,000	30,000	25,000	23,500	28,000
National average 2006	37,154			33,692			27,192		
National average 2007	39,231			35,154			27,885		
12 month increase	5.3%			4.2%			2.5%		

Consulting engineers – CAD

Region	CAD manager, 35, C&G, 8 yrs CAD exp			CAD operator, 30, C&G, 5 yrs CAD exp			Junior CAD operator, 21, C&G, 1 yrs CAD exp		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	35,000	30,000	40,000	30,000	25,000	32,000	21,000	18,000	24,000
North Home Counties	32,000	28,000	42,000	30,000	25,000	32,000	20,000	18,000	24,000
South Home Counties	35,000	30,000	40,000	30,000	25,000	32,000	20,000	18,000	25,000
South West	26,000	22,000	32,000	20,000	17,000	26,000	15,000	15,000	18,000
Wales	26,000	22,000	30,000	20,000	17,000	26,000	16,000	15,000	18,000
West Midlands	30,000	28,000	35,000	26,000	22,000	29,000	17,000	13,000	20,000
East Midlands	25,000	18,000	28,000	23,000	18,000	25,000	16,000	12,000	18,000
East Anglia	31,000	28,000	33,000	27,000	22,000	29,000	16,500	13,000	18,000
North West	30,000	27,000	32,000	26,000	23,000	28,000	17,000	14,000	19,000
Yorkshire	30,000	25,000	32,000	24,000	22,000	28,000	15,000	12,000	19,000
North East	30,000	25,000	32,000	25,000	23,000	27,000	17,000	14,000	19,000
Scotland	30,000	26,000	34,000	23,000	19,000	29,000	16,500	11,000	19,000
Northern Ireland	27,000	25,000	30,000	22,000	18,000	24,000	14,000	12,000	15,000
National average 2006	29,577			24,654			16,769		
National average 2007	29,769			25,077			17,000		
12 month increase	0.6%			1.7%			1.4%		

Consulting engineers – other

Region	Junior engineer, 22, ONC, 5 yrs exp			Graduate trainee, 21			Clerk of works, 35, C&G, 10 yrs exp		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	30,000	23,000	32,000	22,000	18,000	24,000	32,000	30,000	35,000
North Home Counties	24,000	20,000	26,000	20,000	18,000	24,000	32,000	30,000	35,000
South Home Counties	28,000	22,000	32,000	22,000	18,000	24,000	32,000	30,000	35,000
South West	22,000	18,000	24,000	18,000	17,500	22,500	30,000	23,000	33,000
Wales	21,500	18,000	23,000	18,000	16,000	21,000	29,000	27,000	31,000
West Midlands	24,000	22,000	29,000	19,000	15,000	22,000	29,000	26,000	29,000
East Midlands	24,000	18,000	28,000	18,000	16,000	22,000	28,000	24,000	31,000
East Anglia	24,000	19,000	26,000	18,000	16,000	21,000	29,000	26,500	31,000
North West	23,000	23,000	23,000	18,000	18,000	18,000	30,000	30,000	30,000
Yorkshire	19,000	19,000	19,000	18,000	18,000	18,000	25,000	25,000	25,000
North East	22,000	22,000	22,000	18,000	18,000	18,000	28,000	28,000	28,000
Scotland	23,000	21,000	25,000	19,000	17,000	22,000	29,000	26,000	32,000
Northern Ireland	20,000	18,000	25,000	17,500	15,000	19,000	28,000	26,000	31,000
National average 2006	23,038			18,731			28,923		
National average 2007	23,423			18,885			29,308		
12 month increase	1.6%			0.8%			1.3%		

Senior consulting engineers

Region	Partner, 45, chartered			Associate, 40, chartered			Resident engineer, 40, degree, 15 yrs exp		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	70,000	60,000	80,000	55,000	50,000	65,000	44,000	40,000	46,000
North Home Counties	66,000	60,000	77,000	55,000	50,000	65,000	44,000	34,000	46,000
South Home Counties	67,000	60,000	78,000	54,000	50,000	65,000	44,000	40,000	46,000
South West	49,000	45,000	55,000	44,000	41,000	47,000	30,000	28,000	35,000
Wales	48,000	42,000	52,000	40,000	38,000	44,000	29,000	27,000	33,000
West Midlands	35,000	26,000	35,000	41,000	45,000	50,000	34,000	31,000	40,000
East Midlands	33,000	28,000	35,000	40,000	38,000	50,000	32,000	28,000	36,000
East Anglia	35,000	30,000	37,000	45,000	38,000	47,000	35,000	32,000	37,000
North West	52,000	45,000	60,000	44,000	39,000	50,000	35,000	31,000	40,000
Yorkshire	55,000	45,000	65,000	43,000	38,000	49,000	35,000	30,000	40,000
North East	48,000	41,000	59,500	39,000	34,000	44,000	32,000	28,000	38,000
Scotland	50,000	48,000	56,000	42,000	37,000	46,000	34,000	32,000	37,000
Northern Ireland	45,000	42,000	47,000	34,000	32,000	36,000	32,000	28,000	38,000
National average 2006	50,923			42,808			34,000		
National average 2007	50,231			44,308			35,385		
12 month increase	-1.4%			3.4%			3.9%		

Commissioning engineers

Region	Senior commissioning engineer, 40, HNC			Commissioning engineer, 32, ONC			Site supervisor, 35, C&G		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	42,000	35,000	45,000	35,000	32,000	38,000	33,000	30,000	35,000
North Home Counties	37,000	32,000	45,000	32,000	30,000	34,000	31,000	26,000	34,000
South Home Counties	40,000	36,000	45,000	34,000	34,000	37,000	33,000	30,000	35,000
South West	33,000	31,000	34,000	32,000	27,000	34,000	26,000	23,000	28,000
Wales	31,000	29,000	33,000	28,000	26,000	30,000	25,000	24,000	28,000
West Midlands	30,000	26,000	35,000	28,000	25,000	32,000	26,000	22,000	28,000
East Midlands	33,000	28,000	35,000	27,000	24,000	32,000	28,000	26,000	30,000
East Anglia	35,000	30,000	37,000	30,000	27,000	32,000	29,000	27,000	31,000
North West	33,000	33,000	33,000	30,000	30,000	30,000	29,000	29,000	29,000
Yorkshire	32,000	32,000	32,000	29,000	29,000	29,000	28,000	28,000	28,000
North East	32,000	32,000	32,000	28,000	28,000	28,000	28,000	28,000	28,000
Scotland	34,000	30,000	37,000	29,000	27,000	33,000	28,000	25,000	32,000
Northern Ireland	28,500	26,000	31,000	28,000	25,000	30,000	28,000	25,000	30,000
National average 2006	32,808			29,346			27,808		
National average 2007	33,885			30,000			28,615		
12 month increase	3.2%			2.2%			2.8%		

Estimators

Region	Senior estimator, 38, HNC, 20 yrs exp			Estimator, 30, ONC, 8 yrs exp			Junior estimator, 20, ONC, 2 yrs exp		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	46,000	40,000	50,000	40,000	35,000	42,000	28,000	25,000	30,000
North Home Counties	45,000	40,000	50,000	37,000	30,000	42,000	28,000	24,000	30,000
South Home Counties	44,000	40,000	48,000	38,000	30,000	39,000	28,000	24,000	30,000
South West	35,000	32,000	38,000	31,000	29,000	35,000	22,000	18,000	25,000
Wales	34,000	30,000	37,000	30,000	28,000	34,000	22,000	18,000	24,000
West Midlands	41,000	37,000	47,000	34,000	32,000	40,000	25,000	23,000	29,000
East Midlands	38,000	33,000	42,000	33,000	27,000	36,000	24,000	20,000	27,000
East Anglia	43,000	39,000	46,000	33,000	28,000	36,000	25,000	20,000	28,000
North West	38,000	34,000	43,000	32,000	28,000	36,000	25,000	22,000	28,000
Yorkshire	35,000	32,000	40,000	32,000	27,000	35,000	22,000	19,000	25,000
North East	39,000	33,000	41,000	30,000	26,000	33,000	24,000	20,000	28,000
Scotland	41,000	36,000	46,000	33,000	29,000	37,000	24,000	22,000	27,000
Northern Ireland	35,000	30,000	39,000	27,000	25,000	28,000	18,500	16,500	23,000
National average 2006	38,846			31,923			23,654		
National average 2007	39,538			33,077			24,269		
12 month increase	1.8%			3.5%			2.5%		

Contractors – management

Region	Project director, 40, HNC/degree			Operations manager, 40, HNC			Commercial manager, 40, chartered		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	62,000	60,000	65,000	55,000	50,000	58,000	55,000	45,000	60,000
North Home Counties	60,000	58,000	65,000	55,000	50,000	60,000	53,000	45,000	60,000
South Home Counties	62,000	58,000	66,000	54,000	50,000	58,000	54,000	45,000	60,000
South West	44,000	42,000	48,000	39,000	32,000	42,000	40,000	38,000	44,000
Wales	43,000	38,000	48,000	38,000	32,000	40,000	40,000	35,000	44,000
West Midlands	47,000	45,000	54,000	40,000	35,000	43,000	43,000	42,000	50,000
East Midlands	49,000	45,000	55,000	42,000	40,000	48,000	41,000	35,000	55,000
East Anglia	46,000	44,000	49,000	42,000	37,000	45,000	44,000	36,000	47,000
North West	45,000	40,000	55,000	45,000	37,500	45,000	41,000	36,000	45,000
Yorkshire	47,000	40,000	50,000	42,000	37,000	42,000	40,000	35,000	46,000
North East	42,000	34,500	46,000	40,000	35,000	40,000	39,000	34,000	44,000
Scotland	41,000	36,000	46,000	37,000	33,000	41,500	42,000	37,000	47,000
Northern Ireland	38,000	34,000	40,000	35,000	32,000	38,500	38,000	31,000	42,000
National average 2006	46,308			40,885			41,269		
National average 2007	48,154			43,385			43,846		
12 month increase	3.8%			5.8%			5.9%		

Contractors – management

Region	Managing director, 45, degree, chartered			Operations director, 45, HNC/degree			Commercial director, 45, HNC/degree		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	75,000	70,000	85,000	65,000	60,000	70,000	65,000	60,000	70,000
North Home Counties	65,000	70,000	85,000	65,000	60,000	75,000	65,000	60,000	70,000
South Home Counties	75,000	70,000	85,000	65,000	60,000	70,000	65,000	60,000	70,000
South West	60,000	54,000	69,000	50,000	45,000	55,000	48,000	46,000	51,000
Wales	60,000	54,000	68,000	47,000	42,000	52,000	50,000	45,000	53,000
West Midlands	57,000	52,000	67,500	49,000	39,500	52,000	49,000	46,000	56,500
East Midlands	58,000	49,000	68,000	50,000	40,000	60,000	55,000	50,000	60,000
East Anglia	59,000	55,000	65,000	46,000	42,000	48,000	50,000	42,000	55,000
North West	60,000	50,000	70,000	52,000	45,000	60,000	50,000	45,000	56,000
Yorkshire	55,000	50,000	62,000	51,000	45,000	60,000	50,000	45,000	56,000
North East	55,000	45,000	60,000	48,000	40,500	58,000	45,000	45,000	50,000
Scotland	58,500	55,000	65,000	48,000	44,000	52,000	52,000	47,000	57,000
Northern Ireland	50,000	42,000	55,000	45,000	38,000	50,000	42,000	39,000	44,000
National average 2006	59,346			49,615			49,615		
National average 2007	60,577			52,385			52,769		
12 month increase	2.0%			5.3%			4.4%		

Surveyors

Region	Senior M&E quantity surveyor, 40, HNC			M&E quantity surveyor, 28, HNC			Junior M&E quantity surveyor, 20, ONC		
	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum	Typical (£)	Minimum	Maximum
Central London	54,000	48,000	58,000	40,000	35,000	42,000	26,000	22,000	28,000
North Home Counties	52,000	45,000	58,000	39,000	35,000	41,000	25,000	22,000	28,000
South Home Counties	50,000	45,000	57,000	40,000	35,000	40,000	26,000	22,000	28,000
South West	39,000	37,000	46,000	34,000	32,000	37,000	23,000	19,000	25,000
Wales	36,000	34,000	38,000	33,000	31,000	36,000	22,000	19,000	24,000
West Midlands	40,000	35,000	42,500	36,000	34,000	40,000	24,000	21,000	26,000
East Midlands	40,000	35,000	47,000	34,000	30,000	40,000	23,000	20,000	25,000
East Anglia	43,000	40,000	48,000	35,000	31,000	38,000	24,000	20,000	27,000
North West	42,500	38,000	46,000	36,000	32,000	39,000	25,000	21,000	25,000
Yorkshire	42,000	35,000	45,000	36,000	32,000	38,000	24,000	20,000	24,000
North East	38,000	36,000	41,000	32,000	26,000	34,000	24,000	20,000	24,000
Scotland	42,000	40,000	48,000	31,000	30,000	35,000	24,000	20,000	26,000
Northern Ireland	34,000	29,000	36,000	28,000	26,000	32,000	19,000	17,000	22,000
National average 2006	41,269			33,615			23,269		
National average 2007	42,500			34,923			23,769		
12 month increase	2.9%			3.7%			2.1%		