# **RICS construction market survey United Kingdom**

# Construction activity buoyed by booming property markets

| • | Booming housing and commercial property markets |
|---|---|
|   | keep construction activity rising               |
| • | Influx of Eastern European workers eases skills |
|   | shortages                                       |

Confidence high despite August interest rate rise

Growth in construction workloads slowed fractionally after increasing for three consecutive quarters. However, growth in workloads is still high, being well above year ago rates. The strongest sectors of activity were in private commercial and private housing, which have both now grown above their long-run survey averages for four consecutive quarters. Elsewhere, public housing workloads rose at the same pace as in the previous quarter, while expansion slowed for other public works and infrastructure. In the private industrial sector workloads showed signs of stabilising. Surveyors report new enquiries are healthy across most sectors but especially strong in housing, industrial and commercial property.

For the third consecutive quarter Scotland and Wales saw the fastest expansion in workloads. Workloads in London and the South East continued to grow solidly but at a slightly slower pace. Workloads in the South West, North and the Midlands rose strongly although growth in the Midlands has slightly moderated compared to the previous quarter. Workloads declined fractionally in Northern Ireland for the first time since Q3 2004.

In Q3, the percentage of respondents who reported skill shortages of trades persons fell to 29%, offsetting most of last quarter's increase. Excluding the first quarter of this year, this is the lowest level in almost seven years. The decline in skill shortages reflects the high inflow of migrant workers from Eastern and Central Europe. All regions in Q3 have felt the impact of migrant workers with the exception of Scotland, where skill shortages are the highest since Q1 2000. % Balance 35 30 25 20 15 10 5 0 1998 1999 2000 2001 2002 2003 2004 2005 2006

Change in workloads, UK

Surveyors confidence in the future outlook remained unchanged despite the August interest rate rise. Industry confidence is being driven by the strength of the economy, which has recovered since the weakness in mid-2005. Booming housing and commercial property markets are boosting optimism and construction activity as higher capital values are an incentive to raise development. Also, a more healthy economy is prompting firms to raise investment spending according to government statistics, particularly outside manufacturing.

Confidence in the profit outlook over the next twelve months fell for the second consecutive quarter. One explanation for this decline is that high energy and raw materials prices are becoming embedded in respondents expectations. Indeed, surveyors report a pick up in the growth in costs of their main inputs including wages and materials, while also reporting that output price inflation held steady.

|         |  | -      |        |                               |                      |                        |                |  |
|---------|--|--------|--------|-------------------------------|----------------------|------------------------|----------------|--|
|         | Proportion of surveyors reporting a rise, fall     |        |        |                               | Expected change over |                        | % of surveyors |  |
|         | or no change in construction workloads for quarter |        |        | the next quarter - % balance* |                      | _reporting recruitment |                |  |
|         | Rise %   | Same % | Fall % | Balance*                      | Workloads            | Employment             | difficulties   |  |
|         | Not Seasonally Adjusted                            |        |        |                               |                      |                        |                |  |
| 2004 Q3 | 27   | 61     | 12     | 15                            | 56                   | 48                     | 44             |  |
| Q4      | 34   | 54     | 12     | 22                            | 62                   | 55                     | 42             |  |
| 2005 Q1 | 33   | 55     | 12     | 21                            | 53                   | 54                     | 38             |  |
| Q2      | 28   | 59     | 12     | 16                            | 42                   | 42                     | 32             |  |
| Q3      | 28   | 58     | 13     | 15                            | 44                   | 42                     | 32             |  |
| Q4      | 30   | 60     | 10     | 20                            | 56                   | 44                     | 34             |  |
| 2006 Q1 | 34   | 55     | 11     | 23                            | 54                   | 46                     | 28             |  |
| Q2      | 34   | 57     | 10     | 24                            | 48                   | 39                     | 36             |  |
| Q3      | 31   | 60     | 10     | 21                            | 48                   | 42                     | 29             |  |

\* Balance = Proportion of surveyors reporting a rise in workloads minus those reporting a fall Please note that data for workload, employment, profit margin expectations and skill shortages are now weighted by region

Please note that data for workload, employment, profit margin expectations and skill shortages are now weighted by region and have been revised.

Total contribution to the survey was 170 forms.



Note that weightings applied to the survey have changed by region and sector and that all historical data have been revised for the survey

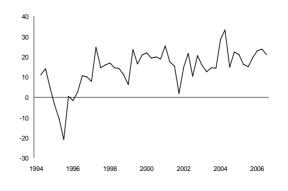
### **National workloads**

### **Total workloads**

Growth in construction workloads slowed fractionally after increasing for three consecutive quarters. However, growth in workloads is still high, well above year ago rates and the long run average of the survey.

In 2006 Q3, 21% more surveyors reported a rise in workloads than a fall, down from 24% in the previous quarter. The strongest sectors of activity were in private commercial and private housing (despite a slight easing in the pace of expansion in the former), which have both now grown above their long-run survey averages for four consecutive quarters.

Elsewhere, public housing workloads rose at the same pace as in the previous quarter, while the pace of expansion slowed in the other public works and infrastructure sectors. In the private industrial sector workloads showed signs of stabilising. Change in total workloads % Balance

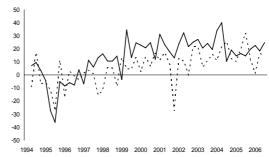


### **Private/public housing**

The growth in private housing workloads increased at the fastest pace since Q2 2004. In Q3, 25% more surveyors reported an increase in workloads than reported a decline, up from 18% in Q2.

Growth in public housing continued at the same solid pace as in the previous quarter, well above the survey's long run average. In Q3, 16% more surveyors reported an increase in workloads than reported a decline, the same as in Q2. Change in private/public housing workloads

% Balanc

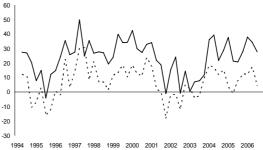


- Public Housing - Private Housing

### Private commercial/industrial

Private commercial workloads continued to grow strongly in Q3. 28% more surveyors reported workloads were rising than falling, which is above the survey's long run average, although it marks a continuation of the mild slowdown in growth that began last quarter.

Industrial construction activity slowed in Q3 with 4% more surveyors reporting a rise in workloads than a fall. This is the lowest figure since Q2 2005 and below the survey's long run average. Change in private commercial workloads

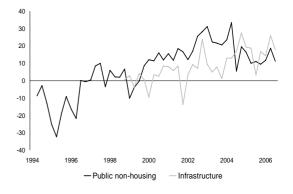


1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 20 --- Private comercial — Private industrial

### Public non-housing and infrastructure

Growth in non-housing public works activity continued in Q3, although the pace slowed. 11% more surveyors reported a rise a workloads than a fall, down from 19% in the previous quarter.

Growth in infrastructure workloads held above the survey's long run average rate, although the pace slowed compared to last quarter. In Q2,18% more surveyors reported a rise in workloads than a fall, down from 26% in the previous quarter. Change in public non-housing/infrastructure workloads % Balance

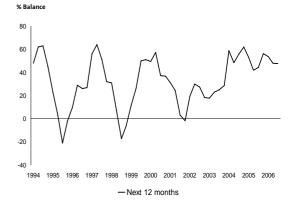


### **Expected workloads**

Surveyors' workload expectations for the year ahead remained very bullish in Q3. For the second consecutive quarter 48% more surveyors expect workloads to be higher in 12 months time than expect a fall, which is 4% above year ago levels. This marked the eleventh consecutive quarter of above average optimism.

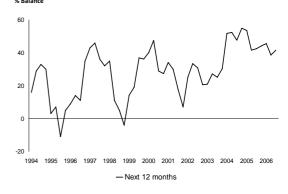
Industry confidence is being driven by the strength of the economy, which has recovered since the weakness in mid-2005. Booming housing and commercial property markets are also likely to be lifting confidence.

Expected change in workloads



### **Expected employment**

Expectations for employment over the next twelve months rose slightly, partly offsetting last quarter's fall. For the next twelve months 42% more surveyors expect a rise in employment than a fall, up from 39% in Q2, and equal to where expectations were a year ago. Employment expectations peaked at the end of 2004/ begining of 2005, but have drifted down only slightly. Expected change in employment % Balance

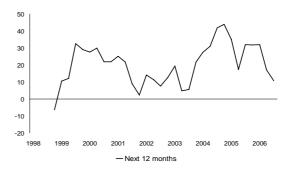


### **Expected profit margins**

Confidence in the profit outlook over the next twelve months fell for the second consecutive quarter. In Q3, 11% more surveyors expect a rise in profit margins than a fall, down from 17% in Q2, which is the lowest confidence level in the profit outlook since Q3 2003 as output price rises are lagging input costs by a small margin.

One explanation for this decline in confidence is that current high energy and raw materials are becoming embedded in respondents expectations. Nevertheless confidence in the profit outlook is still positive.

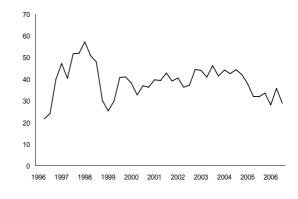
#### Expected change in profit margins % Balance



### Labour availability

The proportion of respondents reporting recruitment difficulties for trades persons fell in Q3 reversing the increase that took place in the previous quarter.

The decline in the proportion of respondents reporting recruitment difficulties for trades persons is supported by further evidence in the total number of people employed in the construction sector. The latest DTI estimates suggest that the seasonally adjusted total number of people employed in the construction sector has come of from the peak levels reached in Q1. Year-on-year growth in employment in the construction sector is now flat, which is the lowest reading of this measure since Q3 2003. This slow down maybe a lagged response to the weakness of the industry. Surveyors reporting recruitment difficulties, trades persons % reporting "yes"



### **Regional information**

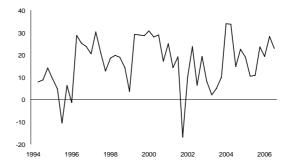
### London and South East

Growth in total workloads was firm in Q3 2006, although slowing marginally compared to the previous quarter.

Workloads rose sharply in the private housing sector, and strong growth was also recorded in the private commercial and other public works sectors. The public housing sector saw moderate growth in workloads as did the private industrial and infrastructure sectors.

Expectations for workloads over the next twelve months rose to their highest level since Q4 2004. Employment expectations over the next twelve months also rose sharply, to their highest level since Q3 2005, after falling during the previous two quarters.

#### Change in workloads, London and South East % Balance

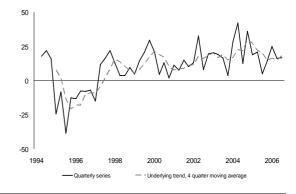


### North

Growth in total workloads picked up slightly in Q3 2006, after having fallen in the previous quarter.

Growth in public housing workloads accelerated sharply having stabilised in the previous quarter, while growth in the private commercial and private housing sectors also picked up. Infrastructure workloads rose firmly, though the pace slowed marginally compared to last quarter, while private industrial workloads stabilised and other public works declined for the first time since Q3 2004.

Both workload and employment expectations for the next twelve months fell for the second consecutive quarter, remaining only slightly higher than their respective troughs of Q3 2005. Change in workloads, North % Balance



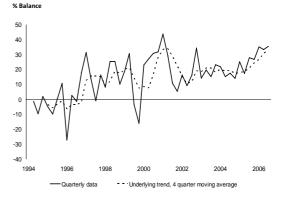
### Scotland

Growth in total workloads rose in Q3 2006 to the highest pace since the beginning of the year.

Private housing workloads rose at their fastest pace since 2001 Q2, while infrastructure workloads rose at their fastest pace in the survey's history. Growth in other public works also rose sharply, while public housing workloads rose at their same pace as last quarter. Private industrial workloads grew moderately following six consecutive quarters of solid above average rises, while private commercial workloads continued to rise very strongly.

Both workload and employment expectations for the next twelve months rose sharply to their highest levels since Q1 2006.

Change in workloads, Scotland



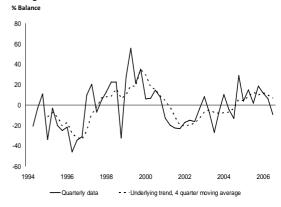
### **Northern Ireland**

Total workloads declined for the first time since Q3 2004 marking an end to seven quarters of consecutive increases.

Public workloads saw the heaviest decline in activity, which fell for the second consecutive quarter. The private industrial and infrastructure sectors saw workloads stabilise having risen during the previous quarter. Moderate growth in workloads was recorded in the private commercial sector, while workloads in the private housing sector grew firmly having declined in the previous quarter.

Workload expectations for the next twelve months rose to their highest level since Q1 2005. Employment expectations for the next twelve months also picked up sharply, rising at their highest level since Q1 2006.

Change in workloads, Northern Ireland



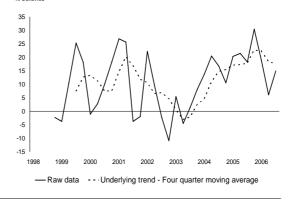
### **South West**

Growth in total workloads rose in Q3 2006 to the highest rate since the beginning of the year.

Private housing workloads rose sharply having stabilised in the previous quarter, while private commercial workloads rose moderately after stabilising in the previous two quarters. Growth in infrastructure and pubic housing workloads stabilised after both rising sharply in the previous quarter. In the other public works and private industrial sectors workloads both declined.

Confidence in workloads over the next twelve months declined and confidence in the employment outlook over the next twelve months increased.

Change in workloads, South West % Balance



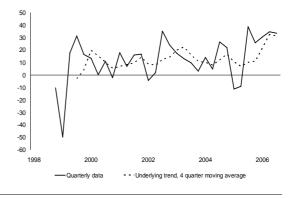
### Wales

Workloads rose strongly in Q3 2006, although the pace slowed fractionally compared to last quarter.

Growth in private housing workloads rose after stabilising in the previous quarter, while in the private commercial and public housing sectors workloads grew at the same strong pace as in the previous quarter. Workloads in the infrastructure and other public works rose very strongly although at a slightly slower pace than in the previous quarter.

Confidence in the workload and employment outlook for the next twelve months declined after reaching the highest level in the survey's history last quarter, although still remaining very high.

#### Change in workloads, Wales % Balance



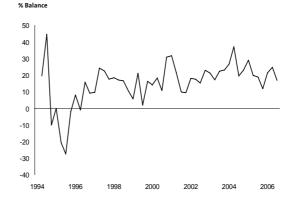
### **Midlands and Eastern**

Workloads continued to rise in Q3 2006, although the pace of increase has moderated compared to last quarter.

Growth in public housing workloads picked up, rising at the fastest pace since Q3 2005. Private housing workloads grew at about the same pace as last quarter. In the private commercial sector workload growth almost halved although the pace remains around the long run average. Workload growth in the infrastructure and other public works sector's also moderated, while in the private industrial sector workload's showed signs of stabilising.

Confidence in the workload and employment outlook for the next twelve months declined in Q3 although it still remains firm.

Change in workloads, Midlands and Eastern



### **Chartered Surveyor market comments**

#### **East Midlands**

Holden Esq MRICS A. E. Thornton-Firkin & Partners "A number of contractors appear to be seeking the better opportunities perhaps more so than six months ago. Workload and new opportunities could be levelling out."

#### McKinlay Esq FRICS Gleeds

"Recruitment of noncore business professional staff to service, growing workload in the absence of fully trained and qualified professionals."

Robinson Esq FRICS Tompkins Robinson Surveyors "Public sector budget constraints are having a slowing down affect, although private sector seems to be holding up well, despite uncertainty created at Westminster (more accurately at No 10 and No 11!)"

#### Eastern

Austin Esq FRICS Haden Young Limited "No specific factors to report. Market generally buoyant." Hadden Esq MRICS V B Johnson LLP "The effect of the Olympics development is still someway off. More immediate effects will result from the easing of costs of motor fuel prices. Medium term we need to keep our eyes on business confidence as Mr Blair considers his exit strategy."

Sherriff Esq FRICS Sherriff Tiplady Associates "Construction activity has remained high within the region now for most of the year and looks to continue, certainly in the short term. Shortage of good professional staff still a continuing problem."

#### London

Abisogun Esq BSc (Hons) MRICS Accessible Advice - City "Fluctuation in confidence levels (exacerbated by both GA6, MPC and Bank of England interest rates) is showing in new private sector housing which appears to have peaked and showing signs of a temporary slowdown."

#### Barnes Esq G, BSc FRICS Brook Barnes James "Our area will experience cost increases/labour shortages as the Olympics gather momentum."

Martin Esq FRICS Rider Hunt "Commercial activity in London is picking up but not as fast as expected. There still seems to be nervousness in pressing the button on some projects."

#### North East

Jonas Esq FRICS R. H. Duns "Local contractors are continuing to report a downturn in medium size contracts. The larger, (mainly housing) contracts are dominated by national contractors. Tender prices remain competitive."

#### **North West**

Hayward Esq FRICS Hayward Associates (Cumbria) Ltd "Framework agreements for HAs and RSCs taking time to get onto site. Loss of flexibility with RSLs wider new rules. Planning restrictions on new housing and contamination issues all contributing to delay and increased costs of provision." Nixon Esq BSc FRICS Thornber & Walker "Planning problems now seem to be about environmental issues such as habitats for bats and great crested newts and travel plans. The appearance of a building seems secondary."

Pritchard Esq FRICS John Magnall & Associates "The framework process in the Housing Association movement still appears to be taking a long time and is affecting start dates for various projects. The other factor affecting completion dates is the electricity supply industry which is causing considerable delays to handovers."

Shea Esq FRICS Kevin Shea Associates "Delays associated with service connections, particularly electric."

Williams Esq MRICS Fletcher McNeill "Workload has remained consistent although one cannot look to far ahead in this sector of business"

#### **Northern Ireland**

Carson Esq FRICS V B Evans & Co "PPP Schools bidding is a drain on resources for professionals" Howkins Esq BSc FRICS Northcroft Constructions Consultants "Shortage of professional staff, subcontractor labour (plasterers, dry liners etc), shorter lead times required by government clients increasing pressure on private practices."

#### Scotland

Atkinson Esq LLM, FRICS, MAPM,MAICA Atkinson Partnerships "Market is busy but delays in progressing projects are increasing with the growth in regulatory controls applicable to construction."

Cation Esq MRICS Systems Aluminium Limited "Increasing number of PFI projects."

Dool Esq FRICS BSc Turner & Townsend "Extreme shortages or capable and competent resource in the marketplace, particularly senior quantity surveyors."

Fletcher Esq FRICS John Fletcher Associates "Continuing buoyancy in the housing market." Greig Esq FRICS Gardiner & Theobald "There are a considerable number of large projects particularly in the Health and Education Sectors which are taking up a considerable resource and this together with the lack of mid size Contractors, procuring Tenders is more difficult than in the past."

Harris Esq FRICS Vaughan Fisher "Industry overloaded, pushing prices up."

McBroom Esq MRICS Brownriggs "Continued strong growth over all sectors"

Meechan Esq FRICS Gardiner & Theobald "The availability of tradesmen and professional staff is and will continue to be an issue unless more people can be attracted to the industry. The market is buoyant at present with many retail and commercial developments being considered but pressure on the labour market will affect tenders."

Stockan Esq BSc FRICS Pentarq "Shortage of skilled labour." Thomson Esq MRICS Thomson Gray Partnership "Based on recent tender returns we consider there is a definite 'softening' in the tender market. This would appear to be due slightly to seasonal work at schools, colleges etc now being complete."

#### South East

Burchell Esq FRICS Northcroft Cost and Construction Consultants "1. Annual summer vacation time in the University Colleges causes a 'spike' in workload.2. Enhanced levels of public spending.3. Vigorous housing market (new houses)"

Colston Esq FRICS Nigel Rose and Partners "Recruitment of PQSs has become more difficult. There is little movement of quality personnel." Dougall Esq MRICS The Andrews Partnership "July and August are traditionally quiet months (relatively speaking) and so we will need to see what happens in September and October before we can see what is happening in the industry - and the economy. Generally we expect to see some nervousness and uncertainty."

Dougall Esq MRICS The Andrews Partnership "It would appear that the industry is now working at full capacity, input costs are rising steadily and yet margins are being eroded. A sharp upward correction in tender levels may be just around the corner."

Goddard Esq BSc MRICS Brodie Plant Goddard "Contractors are reporting a rise in the cost of skilled labour which is also reflected by shortages in good employees. This is likely to continue in the longer term. Separately, Clients are keen to embrace sustainability but in some cases, are frightened by the costs!"

Green Esq MRICS Hadland Manning Bullock & Partners "Poor procurement advice from some professionals is resulting in inflated costs which become apparent during the construction period leading to disputes and delays."

Harvey-Browne Esq BSc FRICS CM Parker Browne "The effect of the significant influx of Polish labour is beginning to stem pay increases."

Jones Esq FRICS **Ridge & Partners** "The sub-contract market appears to be very busy, obtaining three competitive quotations is currently a challenge." Read Esq FRICS **Christopher Smith** Associates "Contractors are increasingly selective when considering invitations to tender due to the large number of enquiries particularly for design and build projects."

#### South West

Stubbs Esq MRICS Nixey Powell Partnership "Level of activity remains high with the private sector taking up the fall in areas of public funding schemes."

Tipling Esq FRICS Jenkins Hansford & Partnership "Lower level of funding for public sector projects in parts of the region leading to uncertainties and to future workload and keener lenders."

Varey Esq FRICS FFB Beaufort Ellis Associates "Bristol and Oxford steady conditions: competition in tendering still keen: Part L still a factor in future construction costs (+10-15%)"

#### Wales

Soady Esq BSc MRICS RPA Chartered Quantity Surveyors "Still key shortage of quantity surveyors both graduate and chartered level."

#### West Midlands

Aston Esq FRICS MAPM Wakemans Ltd "Planning approvals continue to add time to overall project programmes." Yorkshire & Humberside Bassett Esq FRICS Stace "Large number of major projects mean large national contractors very busy."

Beard Esq FRICS Monaghans "The lack of planning policy has led to many developers speculating in land and architects drawing up large multistorey schemes that are uneconomical and unviable and never getting built, sterilising land for commercial development for owner occupier offices."

Howkins Esq BSc FRICS Northcroft Construction Consultants "Employment agents targeting staff and thus raising wage levels?"

Thomas Esq FRICS E. C. Harris "Professional recruitment remains very difficult and whilst a growing order book should enable us to attract quality staff they are not becoming available. Perhaps we are paying the cost of reducing numbers of graduates in the 90s."

### **Contributor details**

#### East Midlands

Barnes Esq BSc MRICS Simons Estates Ltd 01522 882666

Gwynne Esq FRICS David J Gwynne 01604 637612

Hartley Esq BSC FRICS Faithful & Gould 0115 929 0700

Holden Esq MRICS A. E. Thornton-Firkin & Partners 01522 537466

Howard Esq FRICS Fletcher King Howard 01604 622721

McKinlay Esq FRICS Gleeds 0115 977 8000

Quincey Esq FRICS QMP 01604 880808

Robinson Esq FRICS **Tompkins Robinson** Surveyors 01933 223307

Willows Esq FRICS W T Partnership 0115 950 6351

#### Eastern

Austin Esa FRICS Haden Young Limited 01923 295087

Ball Esq FRICS Ingleton Wood 01277 219775

Bowyer Esq FRICS Taylor Woodrow Construction Ltd 01923 478533

Brett Esq MRICS Davis Langdon LLP 01223 351258

Burch Esq BSc MSc FRICS APA BDB Surveying Services 01799 531251

Dales Esq BSc Hons FRICS Daniel Connal Partnership 01603 629421

Hadden Esq MRICS V B Johnson LLP 01923 227236

Harris Esq MRICS Philip Pank & Partners 01603 625 158

Jenney Esq FRICS Heckler Associates 01234 354 269

Muir Esq MRICS Robert K Muir Chartered Building Surveyors 01279 441911

O'Neill Esq BSc MRICS Davis Langdon & **Everest** 01908 304700

Sherriff Esq FRICS Sherriff Tiplady Associates 01223 872717

Smith Esq MRICS Brian H. Smith & Associates 01603 700000

Wilson Esq MRICS John Wilson & Co 01582 584336

#### London

Abisogun Esq BSc (Hons) MRICS Accessable Advice -Citv 020 7608 0600

Adams Esq FRICS c/ o Zoe Robbins Govne Adams 01202 208000

Andrews Esq BSc MRICS E C Harris 020 7391 2718

Barnes Esq G, BSc FRICS **Brook Barnes James** 020 7739 0309

Gibbs Esq FRICS Nigel Gibbs Associates 0208 549 5251

Jackson Esq FRICS BSc W S Jackson & Associate 020 8349 8131

Jupp Esq MRICS De Leeuw Jupp 0207 902 0110

Martin Esq FRICS **Rider Hunt** 020 7236 4548

McEvoy Esq MRICS Summers Inman 020 7242 9152

McGregor BSc(Hons) MRICS MRSH McGregor Consultancy 07971 694956

Mckenna Lewis Ward Associates 01582 622120

Morter Esq BSc MRICS Abacus Project Services Ltd 01277 234984

Read Esq FRICS **Christopher Smith** Associates 020 8943 2157

Siddons Esq FRICS Baker Wilkins LLP 01737 241 730

North East Askin Esg BSc MRICS Wates Group 07766 421309

Dunn Esq BSc MRICS Hall & Partners 0191 275 1600

Howkins Esq BSc FRICS Northcroft Construction Consultants 0117 920 0280

Jonas Esq FRICS R. H. Duns 0191 222 1177

McGregor BSc(Hons) MRICS MRSH McGregor Consultancy 07971 694956

Monaghan Esq FRICS Monaghan Bristow Partnership 0191 256 4728

Neal Esq MRICS NAP Partnership LLP 01642 356688

Penrice Esq MCIArb

Sanderson Weatherall

FRICS

0191 261 2681

Walton Esq MRICS McLeod & Aitken Ltd 01224 313900

North West Backhouse Esq FRICS Design Group Chester 01244 320543

Bridge Esq FRICS J P Jelly& Partners 01260 224022

Cookson Esq MRICS Eamonn T. Cookson & Co. 01704 537 411

Cunliffe Esa MRICS **Cunliffe Surveyors** 

0151 944 2030 Gittins Esq BSc (Hons) MBA MRICS Walfords 0151 236 0946

Hayward Esq FRICS Hayward Associates (Cumbria) Ltd 01900 825781

Latham Esq MRICS Davis Langdon & Everest 0161 819 7600

Nicholson Esq FRICS Johnstons 01228 520137

Nixon Esq BSc FRICS Thornber & Walker 01772 722288

Pritchard Esq FRICS John Magnall & Associates 0161 789 8213

Shea Esq FRICS Kevin Shea Associates 01204 307303

Taylor Esq FRICS Taylor Hutchinson & Partner 0151 708 5939

Wardlaw Esq FRICS Wardlaw Surveyors 01768 891821

Webster Esq FRICS Calvert & Webster 01706 344826

Williams Esq MRICS Fletcher McNeill 0161 881 5216

Northern Ireland Carson Esq FRICS V B Evans & Co 02890 457000

Davidson Esq FRICS Cyril Sweett Ltd 028 703 43518

Howkins Esq BSc FRICS Northcroft Constructions Consultants 0117 920 0280

Irvine Esq MRICS 028 6638 7780

McEvoy Esq FRICS W. H. McEvoy Limited 02890 669541

McGurk Esq MRICS Williamson Johnson Partnership 02891 813354

Murray Esq FRICS Bruce Shaw Parnership 02890 321056

Perry Esq FRICS Moore MacDonald & Partners 02890 426586

Reid Esq MRICS KS&P 02890 650009

Sammon Esq FRICS James Sammon & Company 028 7127 1323

Watson Esq MRICS Ian Kirkpatrick & Associates 028 9127 1118

#### Scotland

Atkinson Esq LLM, FRICS MAPM, MAICA Atkinson Partnerships 01292 445542

Byrne Esq MRICS Bryan Byrne Consultants 0141 848 7201

Cation Esq MRICS Systems Aluminium Limited 01236 787300

Dool Esq FRICS BSc Turner & Townsend 0141 221 5358

Fletcher Esa FRICS John Fletcher Associates 01324 873042

Greig Esq FRICS Gardiner & Theobald 0131 221 9555

Harris Esq FRICS Vaughan Fisher 0131 226 1677

Lawrie Esq Dip BS MRICS Houston Property Consultancy 01505 382006

MacDonald Esq MRICS Ogilvie Construction Ltd 01786 812273

McBroom Esq MRICS Brownriggs 01786 464998

McCracken Esq BSc FRICS Reid Associates 0141 248 6545

McGregor BSc(Hons) MRICS MRSH McGregor Consultancy 07971 694956

Meechan Esq FRICS Gardiner & Theobald 0141 568 7300

Millar Esq FRICS Millar Surveying Services 01475 745555

Miller Esq BSc FRICS MAPS McGown Miller Partnership 01387 254 283

Milne Esq FRICS David Adamson 0131 229 7351

Nisbet Esq BSc MRICS Elim Construction Ltd 01505 612713

Rae Esq FRICS D. I. Burchell & Partners 01382 202712

Smith Esq MRICS Walfords 0131 226 2791

Sneddon Esq FRICS Summers Inman 0131 556 9464 Stockan Esq BSc FRICS Pentarq 01856 872022

Taylor Esq FRICS CBA 0141 248 5802

Thomson Esq MRICS Thomson Gray Partnership 0131 226 5076

Walton Esq MRICS McLeod & Aitken Ltd 01224 313900

South East Andrews Esq BSc MRICS EC Harris 020 7391 2718

Burchell Esq FRICS Northcroft Cost and Construction Consultants 01865 712120

Bushnell Esq FRICS Peter Bushnell Associates 01234 714447

Colston Esq FRICS Nigel Rose and Partners 0118 977 4702

Dixon Esq FRICS Shambrooks Ltd 01892 540399

Dougall Esq MRICS The Andrews Partnership 01344 460100

Ficken Esq BSc MRICS PITA Construction Consultants Ltd 020 8893 3333

Goddard Esq BSc MRICS Brodie Plant Goddard 01306 887070

Green Esq MRICS Hadland Manning Bullock & Partners 01295 253521 Gulliford Esq FRICS Gulliford & Smith 020 8891 1193

Harvey-Browne Esq BSc FRICS CM Parker Browne 020 7928 1066

Jones Esq FRICS Ridge & Partners 01865 799799

Mckenna Lewis Ward Associates 01582 622120

Moore Esq BSc MRICS EBM 01702 557447

Moore Esq FRICS MS Associates 01243 539378

Morter Esq BSc MRIC Abacus Project Services Ltd 01277 234984

Owen Esq BSc(Hons) MRICS Boxall Sayer Ltd 01727 753753

Read Esq FRICS Christopher Smith Associates 020 8943 2157

Sumners Esq FRICS King Sumners Partnership 01489 578811

Taylor Esq MRICS Dearle & Henderson Design 01903 698252

Wainewright Esq FRICS John Smith Projects 01962 861688

South West Baker Esq FRICS Baker Ruff Partnership 01823 251356

Bridges Esq MRICS BSc (Hons) Leslie Clark Construction Consultants 0117 973 8195 Churchill Esq MRICS W T Hills 01392 218010

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Perry Esq MRICS Wm G Weller & Son Ltd. 01209 215621

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Wales Gauregui Esq BSc (Hons) LLB MRICS HCD Management Ltd 02920 301166

Morgan Esq MRICS Watkins Jones & Sons Ltd 01248 362516

Soady Esq BSc MRICS RPA Chartered Quantity Surveyors 02920 226846

Taylor Esq FRICS BSc ChandlerKBS 0292035 2300 Wade Esq FRICS Bute Partnership 029 2048 1205

Walters Esq MRICS Faithful & Gould 01792 641185

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Firth Esq FRICS Firth Partnership 01226 206021

Howkins Esq BSc FRICS Northcroft Construction Consultants 0117 920 0280

Macgregor Esq FRICS GVA Grimley 0870 900 89 90

Mackie Esq MRICS Rex Procter & Partners 01274 693622

McAra Esq MRICS Turner & Townsend Cost Management 0121 262 1100

Park Esq MRICS Appleyard & Trew 01423 871471

Thomas Esq FRICS E. C. Harris 0113 243 0624

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The Royal Institution of Chartered Surveyors 12 Great George Street Parliament Square London SW1P 3AD

T +44 (0)20 7222 7000 F +44 (0)20 7334 3795

economics@rics.org.uk www.rics.org

