

THE POUNDS IN YOUR POCKET

Note: Because job titles across regeneration vary so widely, the salary charts adopt generic job titles denoting areas of responsibility. This is for ease of comparison across sectors.

PRIVATE DEVELOPER (SALARY / BONUS £K)

	Managing director (chief executive)	Development / land director	Head of build (construction/ projects director)	Commercial director	Project manager	Head of sales, PR and/or marketing
North-west	120 / 80	70 / 40	68 / 30	66 / 35	55 / 9	65 / 30
Yorks & North-east	115 / 70	68 / 35	64 / 29	62 / 32	52 / 8	62 / 30
Midlands	125 / 75	70 / 37	64 / 30	64 / 31	55 / 9	64 / 28
South-east & London	145 / 90	80 / 40	75 / 40	74 / 36	58 / 10	75 / 35
South-west	115 / 70	68 / 36	62 / 28	60 / 28	52 / 8	62 / 26

LOCAL AUTHORITY & PUBLIC SECTOR (SALARY £K)

	Managing director (chief executive)	Development / land director	Head of build (construction/ projects director)	Commercial director	Project manager	Head of sales, PR and/or marketing
North-west	120	57	56	52	46	50
Yorks & North-east	122	60	60	55	45	52
Midlands	125	62	65	60	46	54
South-east & London	160	76	71	70	52	60
South-west	115	55	58	53	42	50

HOUSING ASSOCIATION (SALARY £K)

	Managing director (chief executive)	Development / land director	Head of build (construction/ projects director)	Commercial director	Project manager	Head of sales, PR and/or marketing
North-west	110	70	65	66	47	62
Yorks & North-east	105	75	70	67	44	60
Midlands	110	75	75	72	45	63
South-east & London	130	90	95	94	52	70
South-west	104	75	64	64	44	60

QUANGO (RDA & URC) (SALARY £K)

	Managing director (chief executive)	Development / land director	Head of build (construction/ projects director)	Commercial director	Project manager	Head of sales, PR and/or marketing
North-west	115	70	62	64	45	50
Yorks & North-east	120	68	60	60	46	46
Midlands	120	68	60	60	45	48
South-east & London	135	75	66	64	50	55
South-west	110	66	59	62	46	45