

TOP 200 CONTRACTORS

	2005	2004	COMPANY	COUNTRY	TURNOVER 2004/2005 *000s	TURNOVER 2004/2005 £000s	% CHANGE IN	TURNOVER	% FOREIGN
1	1	1	VINCI	France	19,520,500	13,431,841	7.84	37.92	
2	2	2	BOUYGUES	France	16,911,000	11,636,273	6.99	36.00	
3	3	3	SKANSKA	Sweden	13,281,000	9,138,510	-8.85	75.00	
4	4	4	HOCHTIEF	Germany	13,107,000	9,018,783	13.94	81.80	
5	5	5	ACS	Spain	10,961,800	7,542,694	1.75	0.00	
6	7	7	COLAS (BOUYGUES)*	France	8,013,025	5,513,674	7.90	37.99	
7	8	8	VINCI CONSTRUCTION (VINCI)*	France	7,816,307	5,378,315	7.82	39.62	
8	9	9	EIFFAGE	France	7,765,000	5,343,011	11.53	16.38	
9	6	6	ROYAL BAM GROUP	Netherlands	7,468,000	5,138,649	-3.89	54.00	
10	12	12	FERROVIAL-AGROMAN	Spain	7,268,200	5,001,168	20.61	0.00	
11	10	10	AMEC	UK	6,999,674	4,816,400	2.20	59.00	
12	11	11	FCC	Spain	6,285,900	4,325,259	3.89	0.00	
13	14	14	BILFINGER BERGER	Germany	6,111,000	4,204,912	9.40	64.70	
14	-	-	BALFOUR BEATTY	UK	6,062,296	4,171,400	11.89	21.82	
15	13	13	BAUHHOLDING STRABAG	Austria	5,964,000	4,103,763	6.50	74.00	
16	15	15	EUROVIA (VINCI)*	France	5,755,200	3,960,090	7.93	43.46	
17	17	17	BOUYGUES CONSTRUCTION (BOUYGUES)*	France	5,512,016	3,792,758	10.19	41.30	
18	18	18	NCC	Sweden	5,048,000	3,473,473	1.86	56.00	
19	20	20	TAYLOR WOODROW	UK	4,884,832	3,361,200	24.23	29.38	
20	-	-	BOVIS LEND LEASE ¹	UK	4,585,685	3,155,360	-	0.00	
21	23	23	EIFFAGE CONSTRUCTION (EIFFAGE)*	France	4,067,904	2,799,080	11.03	0.00	
22	19	19	ACCIONA	Spain	4,045,700	2,783,802	4.68	0.00	
23	21	21	KVWS	Netherlands	3,865,000	2,659,464	10.97	28.00	
24	24	24	SACYR	Spain	3,703,300	2,548,200	11.09	0.00	
25	22	22	STRABAG (BAUHHOLDING STRABAG)*	Germany	3,420,000	2,353,264	0.40	43.20	
26	25	25	VINCI ENERGIES (VINCI)*	France	3,338,619	2,297,267	7.18	27.80	
27	30	30	CEGELEC	France	3,146,000	2,164,728	17.87	0.00	
28	28	28	MOWLEM	UK	3,043,210	2,094,000	3.09	25.97	
29	34	34	YIT-CORPORATION	Finland	3,033,000	2,086,974	26.96	30.00	
30	27	27	IMPREGILO	Italy	2,961,153	2,037,537	0.98	32.00	
31	29	29	CARILLION	UK	2,894,683	1,991,800	-1.88	19.66	
32	31	31	HEIJMANS	Netherlands	2,594,000	1,784,903	-0.38	17.00	
33	32	32	AMEC SPIE (AMEC)*	France	2,585,732	1,779,214	5.35	0.00	
34	35	35	PEAB	Sweden	2,450,000	1,685,818	9.80	10.00	
35	36	36	SOGEA CONSTRUCTION (VINCI CONSTRUCTION)*	France	2,344,177	1,613,002	9.96	0.00	
36	33	33	LAING O'ROURKE	UK	2,239,733	1,541,136	-8.41	9.79	
37	37	37	OHL	Spain	2,230,500	1,534,783	5.62	0.00	
38	38	38	KIER GROUP	UK	2,145,797	1,476,500	0.77	0.00	
39	39	39	APPIA (EIFFAGE)*	France	2,121,318	1,459,656	8.10	14.57	
40	41	41	ALPINE-MAYREDER BAU	Austria	1,911,586	1,315,341	1.30	36.00	
41	-	-	A. PORR AKTIENGESELLSCHAFT	Austria	1,854,100	1,275,786	-	29.00	
42	40	40	PORR AG	Austria	1,854,100	1,275,786	-3.79	0.00	
43	42	42	INTERSERVE	UK	1,843,511	1,268,500	3.33	7.90	
44	47	47	GTM CONSTRUCTION (VINCI CONSTRUCTION)*	France	1,824,779	1,255,610	15.34	0.00	
45	43	43	TBI HOLDINGS	Netherlands	1,782,000	1,226,175	2.71	5.00	
46	45	45	MORGAN SINDALL	UK	1,775,313	1,221,574	5.95	0.00	
47	48	48	BOUYGUES ENTR. FRANCE EUROPE (BOUYGUES CONSTRUCTION)*	France	1,706,000	1,173,880	9.36	0.00	0.00
48	51	51	VEIDEKKE	Norway	1,603,000	1,103,007	11.94	32.00	
49	-	-	LEMMINKAINEN GROUP	Finland	1,534,000	1,055,529	13	0.00	
50	52	52	FORCLUM (EIFFAGE)*	France	1,507,035	1,036,974	12	10.02	

TURNOVER

TURNOVER		COMPANY	COUNTRY	TURNOVER 2004/2005 *000s	TURNOVER 2004/2005 £000s	% CHANGE IN	TURNOVER		
2005	2004								
51	50	INEO	France	1,498,103	1,030,828	2.33	10.01		
52	54	ED ZUBLIN	Germany	1,435,000	987,408	14	22.20		
53	53	ALFRED MCALPINE	UK	1,376,711	947,300	5.47	1.32		
54	—	SOLUX-CORSAN-CORVIAM	Spain	1,272,600	875,662	—	0.00		
55	56	FAYAT	France	1,236,420	850,767	9.22	18.76		
56	44	SKANSKA CONSTRUCTION (SKANSKA)*	UK	1,191,165	819,628	-29.54	16.14		
57	69	HBG CONSTRUCTION (ROYAL BAM GROUP)*	UK	1,176,446	809,500	26.11	0.00		
58	46	BALLAST NEDAM	Netherlands	1,164,000	800,936	-28.10	10.00		
59	89	MOTA ENGL	Portugal	1,134,493	780,632	15.94	0.00		
60	60	MILLER GROUP	UK	1,093,172	752,200	-0.12	0.00		
61	59	BOUYGUES BATIMENT ILE DE FRANCE (BOUYGUES CONSTRUCTION)*	France	1,078,000	741,760		0	0.00	
62	62	CONSTRUCTURA SAN JOSE	Spain	1,053,000	724,558	27.64	0.00		
63	—	JOHN SISK	UK/Ireland	1,051,739	723,690	44.21	0.82		
64	67	ASTALDI	Italy	1,049,076	721,858	13.69	50.00		
65	65	COSTAIN GROUP	UK	1,021,525	702,900	6.65	6.46		
66	66	GALLIFORD TRY	UK	1,010,625	695,400	7.13	0.00		
67	58	SIR ROBERT MCALPINE	UK	1,003,866	690,749	-10.60	0.00		
68	—	BOSKALIS WESTMINSTER	Netherlands	1,001,000	688,777	-4.30	81.00		
69	63	ZSCHOKKE	Switzerland	994,680	684,428	-0.69	0.00		
70	64	DURA VERMEER	Netherlands	970,000	667,446	0.83	0.00		
71	—	SKANSKA (SKANSKA)*	Norway	960,000	660,565	5.00	0.00		
72	70	MJ GLEESON GROUP	UK	954,945	657,087	3.80	0.34		
73	74	WATES GROUP	UK	931,440	640,914	8.85	0.00		
74	73	SHEPHERD BUILDING GROUP	UK	876,921	603,400	-1.60	0.00		
75	61	MT HOJGAARD	Denmark	867,000	596,573	-7.70	10.00		
76	76	KELLER GROUP	UK	865,958	595,856	3.59	81.83		
77	78	CFE (VINCI)*	Belgium	854,100	587,697	7.65	0.00		
78	83	MAX BÖGL	Germany	850,000	584,876	13.33	9.20		
79	81	BESIX	Belgium	848,200	583,637	12.27	65.00		
80	—	SKANSKA OY (SKANSKA)*	Finland	847,000	582,811	-3.20	0.00		
81	77	RHEINHOLD & MAHLA (BILFINGER BERGER)*	Germany	846,300	582,330	3.60	0.00		
82	68	AWG CONSTRUCTION SERVICES	UK	826,541	568,734	-12.06	0.00		
83	72	SKANSKA (SKANSKA)*	Czech Republic	810,000	557,352	-9.53	9.30		
84	79	SPIE BATIGNOLLES	France	800,000	550,471	0.87	0.00		
85	93	EIFFAGE CONSTRUCTION IDF (EIFFAGE CONSTRUCTION)*	France	793,908	546,279	13.66	0.00		
86	—	BOUYGUES BATIMENT INTERNATIONAL (BOUYGUES CONSTRUCTION)*	France	788,000	542,214	38.98	0.00		
87	90	BOWMER & KIRKLAND	UK	781,131	537,488	8.79	2.22		
88	99	JAN DE NUL GROUP	Belgium	770,000	529,829	17.38	0.00		
89	—	SWIETELSKY BAUGESELLSCHAFT	Austria	764,266	525,883	—	39.00		
90	71	VAN OORD GROEP	Netherlands	763,000	525,012	-14.94	86.00		
91	103	CONDOTTE D'ACQUA	Italy	758,943	522,220	23.64	9.00		
92	82	BOUYGUES TP (BOUYGUES CONSTRUCTION)*	France	749,000	515,379	-0.53	0.00		
93	85	SOLETANCHE BACHY	France	747,000	514,002	1.36	59.97		
94	104	ETDE (BOUYGUES CONSTRUCTION)*	France	746,100	513,383	25.16	17.55		
95	86	BATIGROUP	Switzerland	741,312	510,089	2.88	0.00		
96	88	VINCI GROUP PLC (VINCI)*	UK	740,812	509,745	2.37	0.00		
97	95	NCC FINLAND	Finland	728,000	500,929	6.12	6.00		
98	100	STRUKTON GROEP	Netherlands	719,600	495,149	12.61	9.00		
99	105	ROK PROPERTY SOLUTIONS	UK	718,657	494,500	19.52	0.00		
100	97	EDMUND NUTTAL (ROYAL BAM GROUP)*	UK	714,806	491,850	6.62	0.00		

Building 20 January

*Subsidiary of company already listed ¹ Refers to Bovis Lend Lease Group's worldwide operations. Taken from Lend Lease

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	2005	2004	COMPANY	COUNTRY	TURNOVER 2004/2005 *000s	TURNOVER 2004/2005 £000s	% CHANGE IN	TURNOVER
101	101		MONTPELLIER	UK	670,981	461,695	4.35	0.92
102	102		BAUER	Germany	664,000	456,891	4.70	54.80
103	98		WOLFF + MULLER	Germany	662,000	455,515	1.50	18.00
104	147		CGS-COPISA	Spain	655,000	450,698	93.79	0.00
105	84		COMSA	Spain	651,000	447,946	-12.50	0.00
106	87		DEME	Belgium	650,000	447,258	-9.72	0.00
107	94		PIZZAROTTI	Italy	629,146	432,908	-9.13	4.00
108	91		BIRSE GROUP	UK	606,542	417,355	-15.45	0.00
109	114		BRISA	Portugal	600,000	412,853	7.14	0.00
110	118		WILLMOTT DIXON	UK	596,424	410,393	22.09	0.00
111	113		SADE	France	588,490	404,933	14.42	8.62
112	129		STRABAG EPITO (BAU HOLDING STRABAG)*	Hungary	585,120	402,615	45.83	0.02
113	109		KAEFER ISOLIERTECHNIK	Germany	580,000	399,092	6	55.20
114	110		NCC DANMARK	Denmark	569,000	391,523	-4	0.00
115	115		SNEF	France	562,268	386,890	12.22	7.13
116	111		EIFFAGE TP (EIFFAGE CONSTRUCTION)*	France	557,757	383,786	6.49	0.00
117	96		VINCI CONSTRUCT. GRANDS PROJETS (VINCI CONSTRUCTION)*	France	547,476	376,712	-18.15	73.63
118	122		GUINTOLI	France	546,872	376,297	25.87	2.75
119	148		CLEMESSY	France	545,133	375,100	3.67	8.67
120	107		INTERIOR SERVICES GROUP	UK	536,073	368,866	-9.48	2.65
121	116		SSZ (VINCI)*	Czech Republic	536,000	368,816	8.57	0.50
122	112		LINDNER	Germany	527,100	362,692	2.13	30.20
123	121		METROSTAV	Czech Republic	514,000	353,678	18.25	0.00
124	126		CMC	Italy	502,304	345,630	22.46	21.00
125	120		VAN WJNEN	Netherlands	494,700	340,398	9.28	0.00
126	127		GOLDBECK	Germany	493,000	339,228	21.13	20.00
127	-		GRASSETTO LAVORI	Italy	491,537	338,221	168.45	7.00
128	-		CINTRA	Spain	483,900	332,966	-	0.00
129	-		MULTIPLEX CONSTRUCTION	UK	471,669	324,550	59.77	0.00
130	119		COOPSETTE	Italy	461,156	317,316	27.07	3.00
131	131		ALGECO	France	460,000	316,521	16.24	0.00
132	125		FREYSSINET INTERNATIONAL (VINCI CONSTRUCTION)*	France	459,623	316,262	9.56	72.95
133	135		STRABAG	Czech Republic	454,000	312,392	18.23	6.10
134	123		UNIECO	Italy	449,326	309,176	6.31	0.00
135	117		LEONHARD WEISS	Germany	441,000	303,447	-8.12	1.00
136	-		NCC NORWAY (NCC)*	Norway	429,000	295,190	-12.50	0.00
137	-		HABAU HOCH UND TIEFBAUGES	Austria	426,900	293,745	-	39.00
138	139		GAGNERAUD	France	422,000	290,374	14.99	0.00
139	132		GRANDI LAVORI FINCOS	Italy	421,840	290,263	4.57	8.00
140	136		SOFICOM (EIFFAGE)*	Belgium	417,000	286,933	10.03	0.00
141	130		SANDO	Spain	416,000	286,245	4.00	0.00
142	128		CMB	Italy	412,287	283,690	2.05	0.00
143	159		RIZZANI DE ECCHER	Italy	410,108	282,191	36.49	67.00
144	-		SKANSKA (SKANSKA)*	Poland	405,000	278,676	4.52	0.00
145	-		SKANSKA (SKANSKA)*	Denmark	404,000	277,988	6.00	0.00
146	152		LEON GROSSE	France	403,850	277,885	25.86	2.61
147	133		TEIXEIRA DUARTE	Portugal	390,357	268,600	0.67	0.00
148	-		CANARY WHARF CONTRACTORS	UK	384,891	264,839	-26.25	0.00
149	134		BUDIMEX-DROMEX (SKANSKA)*	Poland	376,826	259,290	-1.56	0.00
150	145		DEMATHIEU ET BARD	France	372,805	256,523	8.61	57.97

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151	138	TREVI	Italy	369,214	254,052	0.13	79.00
152	–	KEEPMOAT HOLDINGS	UK	356,325	245,183	55.46	0.00
153	146	TRAGSA	Spain	355,600	244,684	3.98	0.00
154	124	AARSLEF	Denmark	353,000	242,895	–15.95	29.00
155	144	MAY GURNEY	UK	346,618	238,504	–1.70	0.00
156	141	RAZEL (BILFINGER BERGER)*	France	345,485	237,724	–3.75	13.89
157	–	SOARES DA COSTA	Portugal	338,660	233,028	–0.40	0.00
158	150	RG CARTER HOLDINGS	UK	332,011	228,453	–0.75	0.00
159	–	EDIFER CONSTRUCOES	Portugal	327,102	225,075	32.44	0.00
160	140	J MURPHY & SONS	UK	325,847	224,212	–10.95	10.11
161	156	KÖSTER	Germany	320,000	220,188	3.23	0.00
162	–	COLAS HONGRIE SARL (COLAS)*	Hungary	317,010	218,131	51.04	0.00
163	186	CONSTRUTORA DO TAMAGA	Portugal	310,541	213,680	33.73	0.00
164	161	WALO BERTSCHINGER	Switzerland	307,152	211,348	2.48	0.00
165	–	PROPENCITY	UK	301,006	207,119	65.67	0.00
166	158	SMAC ACIEROID (COLAS)*	France	297,381	204,625	–1.55	0.00
167	163	SOGEA-SATOM (VINCI CONSTRUCTION)*	France	296,943	204,323	1.74	100.00
168	180	SEVERFIELD-ROWEN	UK	296,876	204,277	18.44	3.97
169	153	QUILLE (BOUYGUES CONSTRUCTION)*	France	289,929	199,497	–8.94	1.93
170	151	FITZPATRICK	UK	288,654	198,620	–12.85	0.00
171	171	OSBORNE	UK	285,511	196,457	6.71	0.00
172	175	MCNICHOLAS CONSTRUCTION	UK	282,229	194,199	8.77	0.34
173	172	BALDASSINI-TOGNOZZI	Italy	280,099	192,733	6.90	0.00
174	–	TORNO INTERNAZIONALE	Italy	278,294	191,491	26.20	13.00
175	196	FRUTIGER	Switzerland	271,512	186,824	18.05	0.00
176	169	CARI	France	271,000	186,472	2.54	0.00
177	–	BONATTI	Italy	269,275	185,285	14.95	49.00
178	–	RABOT-DUTILLEUL	France	269,229	185,254	30.64	7.28
179	–	ING. FERRARI	Italy	264,336	181,887	20.31	0.00
180	–	BENTO PEDROSO CONSTRUCOES	Portugal	263,648	181,413	44.41	0.00
181	–	TODINI	Italy	263,243	181,135	37.26	50.00
182	176	PLODER	Spain	263,000	180,967	3.95	0.00
183	193	HEADCROWN	UK	262,376	180,538	8.75	0.00
184	183	HEBERGER BAU	Germany	262,000	180,279	8.71	27.50
185	149	SIMONS GROUP	UK	261,133	179,683	–22.15	0.00
186	–	WARBUD (VINCI)*	Poland	259,401	178,491	19.24	0.00
187	168	POLIMEX MOTOSTAL SIEDLCE	Poland	258,682	177,996	–2.75	0.00
188	–	DEW PITCHMASTIC	UK	255,663	175,919	35.83	1.99
189	–	OPCA	Portugal	254,929	175,414	59.71	0.00
190	190	CONSORZIO ETRURIA	Italy	253,430	174,382	6.44	10.00
191	–	BETONÛT SA	Hungary	252,690	173,873	61.26	0.00
192	–	SCHWORER	Germany	250,000	172,022	8.70	10.00
193	–	PREUSSE	Germany	250,000	172,022	–	0.00
194	–	SOGEFIMA	France	249,730	171,836	14.03	0.00
195	–	CESI	Italy	249,171	171,452	11.13	0.00
196	181	FAYAT CONSTRUCTION METALLIQUE (FAYAT)*	France	248,609	171,065	2.48	0.00
197	170	ZS BRNO	Czech Republic	248,000	170,646	–5.90	6.90
198	187	EIFFAGE TP TERRASSEMENT (EIFFAGE CONSTRUCTION)*	France	245,006	168,586	168.586	2.02
0.00	–						
199	–	MCNICHOLAS PLC	UK	244,785	168,434	20.25	0.00

*Subsidiary of company already

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1	1	SAINT-GOBAIN	France	32,025,000	22,036,050	8.23	0.00
2	3	WOLSELEY	UK	14,922,794	10,268,210	23.20	80.04
3	2	LAFARGE	France	14,436,000	9,933,253	5.70	84.50
4	4	CRH	Ireland	12,819,700	8,821,095	15.70	87.89
5	5	SCHNEIDER ELECTRIC	France	10,365,300	7,132,249	18.05	0.00
6	-	CORUS	UK	9,625,000	6,622,857	17.34	59.66
7	7	ROCKWOOL INTERNATIONAL DANEMARK	Denmark	9,143,200	6,291,335	11.30	0.00
8	6	HOLCIM	Switzerland	8,682,497	5,974,331	4.98	0.00
9	10	HEIDELBERG CEMENT	Germany	6,928,500	4,767,425	8.73	87.80
10	9	LAFARGE CIMENT (LAFARGE)*	France	6,810,000	4,685,886	6.69	0.00
11	8	RMC GROUP	UK	6,590,246	4,534,676	-8.21	75.73
12	11	HANSON	UK	5,613,968	3,862,910	-3.70	68.93
13	13	SCHINDLER ASC	Switzerland	5,432,480	3,738,030	6.52	0.00
14	14	LAFARGE GRANULATS ET BETON (LAFARGE)*	France	4,747,000	3,266,358	6.32	0.00
15	15	ITALCEMENTI	Italy	4,527,800	3,115,529	5.67	65.00
16	16	CEMEX ESPAGNE	Spain	4,338,000	2,984,930	2	0.00
17	17	PILKINGTON	UK	3,969,353	2,731,268	-2.07	45.84
18	19	KNAUF	Germany	3,500,000	2,408,312	14	80.00
19	18	BPB INDUSTRIES	UK	3,497,127	2,406,335	6.91	28.05
20	21	SCHNEIDER ELECTRIC INDUSTRIES (SCHNEIDER ELECTRIC)*	France	3,130,000	2,153,719	8	0.00
21	20	CIMENTS FRANCAIS (ITALCEMENTI)*	France	3,060,500	2,105,896	5.57	57.98
22	22	TARMAC	UK	2,996,248	2,061,685	4.35	0.00
23	23	LEGRAND	France	2,926,000	2,013,348	5.94	72.15
24	12	KONE OY	Finland	2,900,000	1,995,458	-	0.00
25	24	IMERYS	France	2,872,000	1,976,192	5.24	72.56
26	25	BLUE CIRCLE (LAFARGE)*	UK	2,776,484	1,910,468	1.57	59.50
27	41	BUZZI UNICEM	Italy	2,771,598	1,907,106	89.63	66.00
28	26	TRAVIS PERKINS	UK	2,694,268	1,853,896	8.96	0.00
29	-	AGBAR	Spain	2,656,000	1,827,564	-5.11	0.00
30	27	IMI	UK	2,373,656	1,633,287	2.42	69.15
31	28	AGGREGATES INDUSTRIES (HOLCIM)*	UK	2,230,883	1,535,046	3.78	50.19
32	29	NOVAR	UK	2,179,461	1,499,663	3.40	83.15
33	31	SIG	UK	2,017,229	1,388,033	7.93	33.75
34	38	GRAFTON	UK	1,872,300	1,288,309	25.15	0.00
35	33	VAILLANT GROUP	Germany	1,849,500	1,272,621	3.21	78.90
36	32	WIENERBERGER AG	Austria	1,758,800	1,210,211	13.91	0.00
37	35	CRISTALERIA (SAINT-GOBAIN)*	Spain	1,702,000	1,171,127	1.79	0.00
38	36	ROCA	Spain	1,660,000	1,142,228	3.62	0.00
39	40	VICAT	France	1,618,134	1,113,420	10.21	50.75
40	39	SIKA	Switzerland	1,600,000	1,100,942	-	0.00
41	42	ETEX GROUP	Belgium	1,516,800	1,043,693	4.74	0.00
42	44	LAPEYRE (SAINT-GOBAIN)*	France	1,493,000	1,027,317	5.57	0.00
42	37	LAFARGE TOITURE (LAFARGE)*	France	1,493,000	1,027,317	-1.13	0.00
44	45	TARKETT	France	1,436,700	988,577	2.99	0.00
45	-	XELLA INTERNATIONAL	Germany	1,355,000	932,361	-4	0.00
46	48	LAFARGE PLATRES (LAFARGE)*	France	1,340,000	922,039	12.23	0.00
47	47	URALITA	Spain	1,316,000	905,525	0.11	0.00
48	-	IDEAL STANDARD ITALY	Italy	1,210,614	833,010	21.25	70.00
49	49	MATERIS	France	1,206,000	829,835	1.26	0.00
50	46	DYCKERHOFF (BUZZI UNICEM)*	Germany	1,199,800	825,569	-9.13	58.00

*Subsidiary of company already listed

TOP 100 MATERIALS PRODUCERS

2005	2004	COMPANY	COUNTRY	TURNOVER 2004/2005 *000s	TURNOVER 2004/2005 £000s	% CHANGE IN	TURNOVER
51	50	VISSMANN	Germany	1,150,000	791,302	8.49	43.00
52	—	CNH FRANCE	France	1,139,725	784,232	0.66	39.49
53	53	BSS GROUP	UK	1,099,897	756,827	12.63	0.00
54	54	VILLEROY & BOCH	Germany	959,900	660,497	1.19	70.20
55	67	GROUPE DUNAFERR	Hungary	945,120	650,327	37.21	0.00
56	51	PFLEIDERER	Germany	901,000	619,968	-11.74	53.80
57	57	OTIS	France	891,622	613,515	2.26	25.69
58	55	PERMASTEELISA	Italy	886,798	610,196	-0.46	95.00
59	58	CEMENTOS PORTLAND	Spain	881,000	606,206	1.78	0.00
60	60	GRUPPO MAPEI	Italy	877,990	604,135	10.48	60.00
61	60	KNAUF FRANCE (KNAUF)*	France	860,000	591,757	9.55	0.00
62	—	NEXANS FRANCE	France	858,473	590,706	14.95	50.15
63	61	LAFARGE CIMENTS FRANCE (LAFARGE)*	France	849,513	584,541	8.33	1.80
64	68	MANITOU BF	France	822,247	565,779	20.56	54.00
65	—	PORCELANOSA	Spain	810,560	557,737	14.71	0.00
66	66	CIMENTS CALCIA (CIMENTS FRANCAIS)*	France	765,179	526,511	10.01	1.28
67	62	KINGSPAN	UK	758,083	521,629	-3.29	8.67
68	—	ARC INTERNATIONAL	France	748,456	515,004	0.03	79.29
69	63	SAINT-GOBAIN WEBER (SAINT-GOBAIN)*	France	742,800	511,113	-2.13	0.00
70	—	BAXI	UK	720,813	495,983	2.28	50.98
71	72	RMC FRANCE	France	688,293	473,607	9.43	0.00
72	70	STO AG	Germany	681,500	468,933	4.09	49.00
73	74	GRUPPO FINANCO	Italy	652,238	448,798	8.88	0.00
74	69	DORMA	Germany	648,700	446,363	-2.17	70.00
75	—	SAINT GOBAIN EMBALLAGE	France	608,029	418,378	-1.63	13.21
76	75	PLACOPLATRE	France	600,389	413,121	6	8.61
77	—	ALCOA-KOFÉM SARL	Hungary	593,040	408,064	19.83	91.00
78	96	CIMPOR	Portugal	583,411	401,439	12.27	0.00
79	83	DECEUNINCK	Belgium	582,100	400,537	23.72	0.00
80	84	LIEBHERR-FRANCE	France	572,498	393,930	21.95	74.83
81	78	SOMFY	France	569,080	391,578	10.05	70.04
82	77	SOPREMA	France	562,658	387,159	7.87	0.00
83	71	ICOPAL	Denmark	555,000	381,889	0	0.00
84	65	HEYWOOD WILLIAMS	UK	535,288	368,326	-27.25	53.12
85	79	MARSHALLS	UK	533,828	367,321	3.67	1.27
86	81	CEMENTOS MOLINS	Spain	514,670	354,139	3.50	0.00
87	—	ROTO FRANK	Germany	482,300	331,865	7.50	0.00
88	86	HOLCIM ESPANA (HOLCIM)*	Spain	473,000	325,466	3.32	0.00
89	88	ANGLIAN GROUP	UK	458,434	315,443	1.66	0.00
90	—	GRUPPO IRIS	Italy	447,865	308,171	—	49.00
91	90	ROUX COMBALUZIER SCHINDLER (SCHINDLER HOLDING)*	France	442,921	304,769	4.54	
8.56							
92	92	LEGRIS INDUSTRIES	France	440,500	303,103	6.68	70.37
93	95	GRUPPO CONCORDE	Italy	436,615	300,430	15.44	65.00
94	—	KRONOPOL	Poland	434,196	298,765	—	0.00
95	98	HANSGROHE	Germany	428,000	294,502	15.99	0.00
96	91	GRUPPO OTIS ITALIA	Italy	424,367	292,002	2.54	20.00
97	97	IMERYS TC (IMERYS)*	France	417,147	287,034	11.12	0.00
98	—	GLUNZ	Germany	407,500	280,396	22.48	34.80
99	93	HORNOS IBERICOS ALBA	Spain	406,000	279,364	3.57	0.00

TOP 20 UK MATERIALS PRODUCERS

2005	COMPANY	TURNOVER 2004/2005 *000s	TURNOVER 2004/2005 £000s	% CHANGE IN TURNOVER	% OF TURNOVER AS OVERSEAS SALES	KEY ACTIVITIES
1	WOLSELEY	14,922,794	10,268,210	23.20	80.04	Materials
2	CORUS	9,625,000	6,622,857	17.34	59.66	Materials
3	RMC GROUP	6,590,246	4,534,676	-8.21	75.73	Ready-mix concrete
4	HANSON	5,613,968	3,862,910	-3.70	68.93	Materials
5	PILKINGTON	3,969,353	2,731,268	-2.07	45.84	Glass
6	BPB INDUSTRIES	3,497,127	2,406,335	6.91	28.05	Materials
7	TARMAC	2,996,248	2,061,685	4.35	0.00	Materials
8	BLUE CIRCLE (LAFARGE)*	2,776,484	1,910,468	1.57	59.50	Cement
9	TRAVIS PERKINS	2,694,268	1,853,896	8.96	0.00	Materials
10	IMI	2,373,656	1,633,287	2.42	69.15	Materials
11	AGGREGATES INDUSTRIES (HOLCIM)*	2,230,883	1,535,046	3.78	50.19	Materials
12	NOVAR	2,179,461	1,499,663	3.40	83.15	Materials
13	SIG	2,017,229	1,388,033	7.93	33.75	Materials
14	GRAFTON	1,872,300	1,288,309	25.15	0.00	Materials
15	BSS GROUP	1,099,897	756,827	12.63	0.00	Materials
16	KINGSPAN	758,083	521,629	-3.29	8.67	Materials
17	BAXI	720,813	495,983	2.28	50.98	Materials
18	HEYWOOD WILLIAMS	535,288	368,326	-27.25	53.12	Materials
19	MARSHALLS	533,828	367,321	3.67	1.27	Materials
20	ANGLIAN GROUP	458,434	315,443	1.66	0.00	Doors and windows

TOP 10 UK MATERIALS PRODUCERS BY % OVERSEAS

2005	COMPANY	% TURNOVER AS OVERSEAS SALES	TURNOVER 2004/2005 *000s	TURNOVER £000s	% CHANGE TURNOVER	KEY ACTIVITIES
1	NOVAR	83.15	2,179,461	1,499,663	3.40	Materials
2	WOLSELEY	80.04	14,922,794	10,268,210	23.20	Materials
3	RMC GROUP	75.73	6,590,246	4,534,676	-8.21	Ready-mix concrete
4	IMI	69.15	2,373,656	1,633,287	2.42	Materials
5	HANSON	68.93	5,613,968	3,862,910	-3.70	Materials
6	CORUS	59.66	9,625,000	6,622,857	17.34	Materials
7	BLUE CIRCLE (LAFARGE)*	59.50	2,776,484	1,910,468	1.57	Cement
8	HEYWOOD WILLIAMS	53.12	535,288	368,326	-27.25	Materials
9	BAXI	50.98	720,813	495,983	2.28	Materials
10	AGGREGATES INDUSTRIES (HOLCIM)*	50.19	2,230,883	1,535,046	3.78	Materials

TOP 10 UK MATERIALS PRODUCERS

2005	COMPANY	PRE-TAX PROFIT *000s	PRE-TAX PROFIT £000s	TURNOVER *000s	TURNOVER £000s	% TURNOVER AS OVERSEAS SALES
1	WOLSELEY	823,781	566,835	14,922,794	10,268,210	80.04
2	CORUS	559,000	384,642	9,625,000	6,622,857	59.66
3	BLUE CIRCLE (LAFARGE)*	393,989	271,099	2,776,484	1,910,468	59.50
4	BPB INDUSTRIES	381,170	262,279	3,497,127	2,406,335	28.05
5	HANSON	314,277	216,251	5,613,968	3,862,910	68.93
6	TRAVIS PERKINS	280,536	193,034	2,694,268	1,853,896	0.00
7	TARMAC	254,482	175,106	2,996,248	2,061,685	0.00
8	PILKINGTON	243,112	167,283	3,969,353	2,731,268	45.84
9	AGGREGATES INDUSTRIES (HOLCIM)*	217,475	149,642	2,230,883	1,535,046	50.19
10	IMI	148,372	102,093	2,373,656	1,633,287	69.15

*Subsidiary of company already